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3358 Davidsonville Road • Davidsonville, MD 21035 • (410) 922-3426

February 27, 2020

To: Senate Judicial Proceedings Committee

From: Maryland Farm Bureau, Inc.

Re: <u>Opposition of SB650 - Vehicle Laws - Title Service Agents - Out-of-State Vehicle Titles and Registrations</u>

On behalf of our member families, I submit this written testimony opposing SB 650. This bill prohibits a title service agency from issuing an out-of-state title, registration, or registration plate for a vehicle or trailer that is required to be titled and registered in the state of Maryland.

Because of the high cost of tagging every farm trailer in Maryland, many farmers use out-of-state options like the one in Maine to not only tag a trailer for a considerably lower cost, but also for a significantly longer period of time. This bill would eliminate the ability for a farmer to use an out-of-state vehicle or trailer registration.

A much more proactive approach to getting more of these types of trailer tags along with the interstate motor truck tag registrations would be to copy Maine's tagging prices and length of registration so people would tag their trailers in Maryland instead of Maine. This would be a massive cash flow increase and would inject significant funds into an already underfunded Highway Transportation Trust Fund.

Forcing an excessive cost burden on the Maryland farmer is not the answer.

MARYLAND FARM BUREAU RESPECTFULLY OPPOSES SB 650

Colby Ferguson

Director of Government Relations

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For more information contact Colby Ferguson at (240) 578-0396

AAA_UNF_SB0650Uploaded by: Glidewell, Robert

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AAA Mid-Atlantic's Testimony in OPPOSITION of SB 650 Vehicle Laws – Title Service Agents – Out–of–State Vehicle Titles and Registrations

Sponsors: Senator Young

- AAA Mid-Atlantic **opposes SB 650** which would prohibit a title service agent or an agent or employee of a title service agent from performing a service related to an out—of—state title, registration, or registration plate for a vehicle that is required to be titled and registered in this State.
- AAA provides automotive, travel, and insurance services to 60 million members nationwide and nearly 988,000 members in Maryland.
- AAA offices in Maryland perform titling services as a convenience for motorists as part of the numerous travel and automotive services that are offered to the public.
- SB 650 would be a disservice to new residents, who are often unfamiliar with the laws and regulations of a new state, and often rely on AAA and other small businesses for that guidance.
- AAA and other small business are licensed by the Maryland Motor Vehicle Administration to provide title services. As such, current Maryland law already delineates and provides protections that a title service agent or an agent or employee of a title service agent may not make any material misrepresentation on any form of the Administration, may not misrepresent any material fact in obtaining a license, and may not conduct any title service agency business with or through any person required to be licensed if he knows that the person is not licensed.
- AAA opposes SB 650 and we respectfully urge the Committee to render an unfavorable report.

Contacts:

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DATE: February 27, 2020

TO: Senate Judicial Proceedings Committee

FROM: Terry Smack, MVTA Board Director

Travis Martz, MVTA Lobbyist

RE: SB 650 (Senator Young)

POSITION: OPPOSE

The Maryland Vehicle Titling Association (MVTA) represents over 100 private title service agent licensees of the MVA. Title service agents located throughout the state provide other locations with extended hours for Maryland residents that need to perform essential vehicle title and registration activities.

Title Service Agents provide a wide array of vehicle titling and registration services including titling vehicles for Maryland residents that have second homes. SB 650 is overly broad in that it seems to prevent a title agent from titling a car in Florida for a Maryland resident that intends to keep this vehicle at their second home.

This law is unnecessary as title service agents are licensed by the MVA and subject to MVA discipline. If a title service agent titles a car in another jurisdiction that is supposed to be titled in Maryland only, the title service agent could be penalized by the MVA which includes loss of business license.

MVTA respectfully asks the Senate Judicial Proceedings Committee to give SB 650 an unfavorable report.