

**Testimony from Amazon in Support of Senate Bill 874 before the Maryland Judicial Proceedings Committee  
February 27, 2020**

Thank you Chairman Smith, Senator Feldman and members of the committee for the opportunity to participate in today's hearing. My name is Jennie Massey and I lead state and local public policy at Amazon. I am excited to join you today in support of Amazon Scout, our personal delivery device.

Amazon is proud of its growth in Maryland. In fact, we have invested over \$3B in our people and operations since 2010. We have over 7,000 full-time employees (and growing) including employees at fulfillment and sortation centers across the state.

That is why I am excited to be here today to support Senate Bill 874 which creates a Personal Delivery Device statute allowing devices like Amazon Scout to operate in Maryland.

Amazon launched Scout – a fully electric, autonomous delivery system in January 2019. Our device is the size of a cooler that you would bring to the beach, and operates at about the same speed as the average person walks.

Scout is 100% electric and is helping Amazon drive towards our goal of reducing greenhouse gas emissions.

Safety is Amazon's top priority, and Scout has been designed for safety and accessibility. Scout is able to stop, or safely navigate around pedestrians, pets, and obstacles. Scout will provide visual and audio cues to alert people sharing the sidewalk of its presence. Scout will also instantly stop if something crosses in front of it.

Scout is currently operating in two markets in Washington and California. In our current operating areas, customers and neighbors (and local pets!) are at first curious about Scout, but, we've seen that the device quickly becomes a normal part of the neighborhood.

We are starting in a suburban areas but hope to expand to additional areas in the future. Suburban sidewalks are some of the least utilized infrastructure in certain regions, and this is a safe, innovative, and environmentally friendly last-mile delivery option.

We are excited that other states are considering similar legislation. Virginia recently passed personal delivery device legislation in both the House and Senate.

Thank you for the opportunity to share more information about Scout and I ask for your support of Senate Bill 874.

<https://www.youtube.com/watch?v=peaKnkNX4vc>