



February 12, 2020

HB 386 – Sales Use Tax – Transportation Network Services – Application and Rates

OPPOSE

- We would like to thank Del. Lewis for taking the time to meet with us. While we must respectfully oppose the legislation today, we share the same goals. At Uber, we also want to reduce individual car ownership. It's our goal to help people replace their car with their phone by offering a range of mobility options - whether cars, bikes, or Maryland public transportation - all within the Uber app.
- The legislation before you today, while well intentioned, will not help accomplish this goal and will only punish riders who believe they are choosing to make a safe and/or sustainable choice.
- Contrary to popular belief, Uber is not the leading cause of congestion. While you can get a ride in an Uber in many places, **Uber trips still only represent .5% of miles driven on the road today in the U.S.**
- The most efficient transportation for any large city is a robust mass transit system with dedicated right-of-way and high frequency service. But even the best mass transit system hasn't been able to fully replace people's dependence on the personal car.
- And in many low-density areas with underutilized public transit services, there's an opportunity for public transit and Uber to work together to reduce public transport operating costs and improve outcomes.
- At the end of last year, we announced in-app journey planning allowing residents to enter their destinations, an option for "Transit" will now show up next to other transportation options. Real-time departure and arrival times, walking directions to and from the transit stations and pricing for all available options will be built into the app.
- Travel options in DC and MD include Metrorail, Metrobus, Circulator, D.C. Streetcar, MARC, Montgomery County Ride On, NIST Shuttle, Prince George's County The Bus, and Shuttle-U.M. will all be available directly through the app.
- We share many of the same goals as the cities that we serve and are committed to addressing the same challenges: reducing individual car ownership and congestion, tackling air pollution. expanding transportation access and helping governments plan transportation. **The legislation offered up here today does not accomplish that goal.**
- We look forward to continuing to work with Delegate Lewis and other state leaders towards other solutions.