



**TESTIMONY PRESENTED TO THE HOUSE WAYS AND MEANS COMMITTEE**

**HOUSE BILL 404 -- ECONOMIC DEVELOPMENT PROGRAMS - DATA COLLECTION AND TRACKING - MINORITY BUSINESS ENTERPRISES**

**February 12, 2020**

**DONALD C. FRY  
PRESIDENT & CEO  
GREATER BALTIMORE COMMITTEE**

**Position: Support**

House Bill 404 would require the Department of Commerce to include information related to minority business enterprises (MBEs) in its annual consolidated report on economic development programs. Specifically, House Bill 404 would require the Department of Commerce to report the number of MBEs that received assistance from each economic development program and the percentage of assistance distributed to each MBE from each program compared to the total assistance distributed from each program. The information required to be reported by House Bill 404 is in addition to other information required in statutorily mandated reports that the Department of Commerce submits annually to the Governor and Maryland General Assembly.

The Greater Baltimore Committee (GBC) supports House Bill 404 as an important reporting tool to assess the allocation of state resources. It is vital that State incentives, as tools to create jobs and grow economic activity, are equitable and inclusive. Without consistent reporting on the number and percentage of economic incentive dollars going to MBEs, it is unclear whether the State is distributing those dollars in a manner that benefits women- and minority-owned businesses as defined by state MBE statutes and regulations.

The GBC is dedicated to evolving the business culture by developing and fostering relationships between majority, minority, and women-owned businesses through the Bridging the Gap initiative. In addition to promoting a culture of diversity, equity, and inclusion in all organizations, the Bridging the Gap initiative provides targeted support and programming to help women and minority-owned businesses succeed and grow. House Bill 404 is consistent with the goals of the Bridging the Gap initiative.

This bill is also consistent with one of the key tenets in *Gaining the Competitive Edge: Keys to Economic Growth and Job Creation in Maryland*, a report published by the GBC that identifies eight core pillars for a competitive business environment and job growth:

**Strategic and effective investments in business growth.** The State must commit to substantive strategic investments, leveraged with capital assets, to nurture business and job growth. Investments should include competitive and effective tax credits, business development incentives, and tactical initiatives to nurture private investments in industry growth.

Finally, the GBC's *2020 Legislative Priorities* call for inclusive policies and programs that strengthen economic competitiveness and job creation.

**For these reasons, the Greater Baltimore Committee urges a favorable report on House Bill 404.**

*The Greater Baltimore Committee (GBC) is a non-partisan, independent, regional business advocacy organization comprised of hundreds of businesses -- large, medium and small -- educational institutions, nonprofit organizations and foundations located in Anne Arundel, Baltimore, Carroll, Harford, and Howard counties as well as Baltimore City. The GBC is a 65-year-old, private-sector membership organization with a rich legacy of working with government to find solutions to problems that negatively affect our competitiveness and viability.*

**GREATER BALTIMORE COMMITTEE**

111 South Calvert Street • Suite 1700 • Baltimore, Maryland • 21202-6180

(410) 727-2820 • [www.gbc.org](http://www.gbc.org)