



The Washington Source for Lighting  
**A Red Star Company**  
5050 Lawrence Place  
Hyattsville, MD 20781

My name is Quinn Moran and I help run a company called The Washington Source for Lighting in Hyattsville, MD. Our company has been a part of the film community for close to 40 years.

I am writing this to state my firm opposition to the portion HB565 which seeks to eliminate the film tax credit by FY2023

Without this tax credit we lose. I don't mean me and my company, I mean all of us. We lose our film students that graduate every year from the various colleges in the area. They move to Atlanta, Los Angeles and NYC. We lose countless high paying Union jobs. Jobs that support families. Families that buy homes and help our local economy thrive. Families with children that populate our school systems. The Small business owners who unexpectedly welcome a hungry film crew shooting on the sidewalk in front of their restaurant. Catering companies lose, the hotel industry loses, our parks, parking lots, rental car companies.

Most people who've never stepped on set don't understand the massive undertaking it is to produce and film a feature or episodic television show. There are hundreds of moving parts with hundreds of people and vendors involved. Most, if not all of these people and vendors are local. Locals who count on these big budget productions to come to the area every year. Big budget productions that will 100% eschew our state in favor of Anywhere, USA if that means they can save a buck.

Right now, we're on the precipice of building something special. We have the infrastructure, we have proximity, we have world class talent that want to live and work in this area. We have a pipeline of young talent teeming with creativity ready to carry on the tradition. With the end of or reduction to our Tax Credit, we will lose it all. Everything our community has fought and clawed for will be gone in an instant. LA, New York and Philadelphia may not be rooting for it's demise but they will gladly accept the windfall in our stead. Please continue to support our businesses and families and I promise, you won't lose.

--Quinn Moran