



Northrop Grumman Corporation  
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northropgrumman.com

March 2, 2020

The Honorable Anne R. Kaiser

Chairwoman

House Ways and Means Committee

Room 131

House Office Building

Annapolis, MD 21401

The Honorable Alonzo T. Washington

Vice Chairman

House Ways and Means Committee

Room 131

House Office Building

Annapolis, MD 21401

Dear Chairwoman Kaiser and Vice Chairman Washington:

On behalf of Northrop Grumman, I would like to register our opposition to HB 1628 Sales-and-Use Tax, Rate Reduction and Services. This piece of legislation would lower the sales tax from 6% to 5% but would expand that 5% sales tax to services such as engineering, and other areas that have not been taxed before. The proposed change would have a significant impact to Northrop Grumman, increasing our cost and therefore reducing our competitiveness. Additionally we could be at risk to lose commercial service proposals to competitors outside the state due to the additional 5% sales tax cost to customers.

We ask that you consider the impacts of this legislation on businesses across the state of Maryland.

Respectfully,

Lori Nieto

Director, Corporate Tax