

Position: UNFAVORABLE

Good afternoon, my name is Tony “G” Giangiordano. I am the Harford County Council representative for District C, which is Bel Air and parts of Forest Hill. I am here in opposition of House Bill 1628: Sales Tax on Services of which I have a unique perspective.

Not only am I an elected official, but also a business owner of AAG Insurance located in Bel Air. Working for 27 years with over 2000 current policyholders and clients. As an insurance agent, I work with clients from all different backgrounds such as electricians, doctors, plumbers, attorneys, small business owners, and just the average Joe.

I am opposed of HB 1628 because of the people I represent as an elected official and as an insurance agent. This piece of legislation would lower the sales tax from 6% to 5% but would expand that 5% sales tax to everyday services that have never been

taxed before such as the services my clients provide in their work. HB 1628 would discourage the use of Maryland services, as well as discourage companies seeking to expand or relocate here.

I hear the complaints and out right disgust with Annapolis throughout the years and how out of touch your fellow members are. When all the businesses close because of this legislation, there will be extreme consequences. Many of my clients feel that with minimum wages already increasing and now with taxes on their services, they cannot continue to operate and are beginning to plan their exit strategy to retire earlier.

Small and medium business owners are struggling to employ and keep employees. As well as attract customers because of the current tax burdens. Businesses are closing and are unable to disclose the reason on why they are closing to the public...but come to me as their trusted advisor.

Please stop nonsense regulations and taxes.  
Remember you are elected to be the voice of these  
businesses owners.