

**SB0257 - 1.14.21 -- Sales and Use Tax Vendor Coll**

Uploaded by: Fry, Donald

Position: FAV



# POSITION STATEMENT

## TESTIMONY PRESENTED TO THE SENATE BUDGET & TAXATION COMMITTEE

### SENATE BILL 257 – SALES AND USE TAX – VENDOR COLLECTION CREDIT – JOB TRAINING

**Sponsor: Senator Guzzone**

**January 14, 2021**

**DONALD C. FRY  
PRESIDENT & CEO  
GREATER BALTIMORE COMMITTEE**

#### **Position: Support**

The Greater Baltimore Committee (GBC) supports Senate Bill 257, which authorizes qualified job training organizations to claim a sales tax vendor collection credit in an amount equal to 100 percent of the gross amount of the sales and use taxes that are collected by the vendor, not to exceed \$250,000 in credits per calendar year.

The GBC supports efforts to enhance quality workforce training for Maryland residents. In 2020, the GBC released a comprehensive regional workforce development report [\*Preparing for the Future\*](#), which includes a series of recommendations for strengthening the workforce training system in the Greater Baltimore region and across the State of Maryland. Providing tax incentives to qualified job training providers will allow them to dedicate additional resources towards delivery of training and strengthen the workforce training pipeline in the State.

Senate Bill 257 is consistent with the Greater Baltimore Committee's [\*2021 Legislative Priorities\*](#) which include provisions to strengthen education and workforce systems to prioritize equity, accountability, and alignment with Maryland's high-growth industry sectors.

**For these reasons, the Greater Baltimore Committee urges a favorable report on Senate Bill 257.**

*The Greater Baltimore Committee (GBC) is a non-partisan, independent, regional business advocacy organization comprised of hundreds of businesses -- large, medium and small -- educational institutions, nonprofit organizations and foundations located in Anne Arundel, Baltimore, Carroll, Harford, and Howard counties as well as Baltimore City. The GBC is a 66-year-old, private-sector membership organization with a rich legacy of working with government to find solutions to problems that negatively affect our competitiveness and viability.*

**GREATER BALTIMORE COMMITTEE**

111 South Calvert Street • Suite 1700 • Baltimore, Maryland • 21202-6180

(410) 727-2820 • [www.gbc.org](http://www.gbc.org)

# **SB 257\_Sales and Use Tax\_Vendor Collection Credit\_**

Uploaded by: Griffin, Andrew

Position: FAV



**MARYLAND**  
Chamber of Commerce

**LEGISLATIVE POSITION:**

**Favorable**

**Senate Bill 257**

**Sales and Use Tax-Vendor Collection Credit-Job Training**

**Senate Budget & Taxation Committee**

**Thursday, January 14, 2021**

Dear Chairman Guzzone and Members of the Committee:

Founded in 1968, the Maryland Chamber of Commerce is the leading voice for business in Maryland. We are a statewide coalition of more than 5,000 members and federated partners, and we work to develop and promote strong public policy that ensures sustained economic recovery and growth for Maryland businesses, employees, and families. Part of our work includes developing a workforce and talent pipeline that ensures Maryland's continued economic expansion.

Senate Bill 257 would authorize a qualified job training organization to claim a sales tax vendor collection credit in an amount equal to 100% of the gross amount of the sales and use taxes that are collected by the vendor. If passed, the credit will allow qualified job training organizations to keep the taxes that are currently remitted to the state through the sale of donated goods. With these funds, these types of organizations will be able to increase their impact by providing expanded access to critical resources including quality education and job readiness training. Doing so will enhance the workforce and talent pipeline, resulting in stronger communities and positive economic outcomes for the State.

The Maryland Chamber of Commerce recognizes that an educated, well-prepared workforce is critical to driving our economy forward. Through the Maryland Chamber Foundation, the Chamber supports any effort to advance business education on workforce best practices, talent pipeline support and workforce development needs. The Chamber also supports partnerships between businesses and other organizations to support underserved communities in career-focused education.

For these reasons, the Maryland Chamber of Commerce respectfully requests a **favorable report** on **SB 257**.

**MDCHAMBER.ORG**

60 West Street, Suite 100, Annapolis 21401 | 410-269-0642

**SB0257\_CEOv2.pdf**

Uploaded by: Rusyniak, Lisa

Position: FAV

January 13, 2021

Senator Guzzone, Chair  
Budget and Taxation Committee  
Miller Senate Office Building, 3 West Wing  
11 Bladen St., Annapolis, MD 21401

**Re: S.B. 0257, *Sales and Use Tax-Vendor Collection Credit- Job Training***

Chair Guzzone, Vice-Chair Rosapepe and Members of the Committee:

Goodwill Industries of the Chesapeake is a strong supporter of this bill.

The purpose of this bill is to allow for qualified job training organizations to keep the taxes that are currently remitted to the state through the sale of donated goods, permitting them to further invest in their communities through workforce development programs. This bill would impact thousands of individuals throughout the State of Maryland by allowing qualified job training organizations to increase their capacity by providing access to quality remedial education, apprenticeships and employer needed skills and jobs. As we enter our 102<sup>nd</sup> year of service in Central Maryland and the Eastern Shore, we hope to continue to increase the impact of the workforce development services we provide. Senate bill 0257 will help us do that. Goodwill program participants filled more than 750 jobs with employers throughout our territory with an average wage of \$13.80. If passed, we could provide funding towards an adult high school that would allow individuals twenty one years of age and over the opportunity to obtain their high school diploma through an accelerated two-year program, while simultaneously engaging in job training.

With the challenges of 2020, Goodwill's workforce development services are needed more than ever to assist individuals impacted by the pandemic return to the workforce. We've started to providing our skills trainings virtually, expanding our reach to Maryland residents beyond those that are geographical near our career centers. If passed, we can increase our impact in the community by providing access to critical resources, adult basic education, apprenticeships and job readiness trainings to create a workforce pipeline to middle skilled employment, resulting in stronger communities and the overall economy for the state of Maryland.

Goodwill Industries of the Chesapeake, Inc. strongly urges you to support SB 0257.

Thank you for the opportunity to testify.

Sincerely,



Lisa Rusyniak  
President and CEO