



January 6, 2021

Maryland State Legislature
State Capitol
100 State Cir.
Annapolis, MD 21401

RE: HB 261 - Support for statutory changes defining and regulating Battery-Charged Security Fences as an Alarm System

Dear Assembly Delegates,

BrightView Landscapes provides high-quality landscape services with an unwavering commitment to client service. As the nation's leading commercial landscaping and snow removal provider, BrightView employs over 21,000 team members performing services ranging from landscape maintenance and enhancements to tree care and landscape development for thousands of client properties, including corporate and commercial properties, homeowners' associations, public parks, hotels and resorts, hospitals and other healthcare facilities, educational institutions, restaurants and retail, and golf courses. BrightView's services positively impact countless communities and lives every day.

To provide such services, we maintain a large fleet of vehicles and large inventories of tools and products which we must protect and secure. We have found the battery-charged security fence to be the most effective security solution for our operations. We have installed this system in several Maryland locations with great success. The one and only issue with this critical theft deterrent option is the excessive amount of time involved and bureaucratic red tape we must endure to gain permitting approval. Specifically, Howard County and Prince George's County took over a year to get approval to install this system. We would certainly protect more of our locations with this most effective system if the approval timeframe was more reasonable and expedient. When we are having a theft problem, we need an immediate solution!

This is a very relevant and necessary regulation. We ask that you support this bill before you to expedite these security system installations.

Sincerely,

Greg Lewandowski

Greg Lewandowski / SVP
BrightView Landscapes, LLC