

January 15, 2020

Maryland General Assembly Lowe House Office Building Annapolis, MD 21401-1991

RE: HB 261

Dear Assembly Delegate,

I am writing today on behalf of AMAROK, LLC and our customers in support of HB 261 – Battery Charged Fence Security Systems. AMAROK provides these systems and other perimeter security products to our customers to keep their employees and properties safe and secure. It is my hope that the clarification provided by this legislation will allow AMAROK's customers to have a more certain time to deploy needed security measures.

AMAROK operates nationwide with more than 200 employees serving over 5,000 customer locations. Our purpose is to protect our customers and their property from crime. For 30 years, AMAROK has upheld a commitment to safety and innovation. Perhaps our greatest challenge is obtaining permits within a timeframe that our customer anticipates. Many customers turn to us following a theft at their property or at a nearby location. This need is urgent, and they are unable to wait several months for someone to decide that they are allowed to secure their location.

HB 261 will provide the certainty and urgency that these businesses need. On behalf of AMAROK and our valued customers, I humbly ask that you support this measure.

Best Regards,

Nathan Lenghain

Nathan Leaphart

Senior Vice President

Chief Financial Officer and Government Relations