

GRAFIK INDUSTRIES, LTD., dba



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CONFIDENTIAL

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OPPOSITION TO HOUSE BILL 581 AND SENATE BILL 486

I'M WRITING ONE LETTER FOR BOTH THE HOUSE AND SENATE BILLS AS THE INFORMATION I HAVE IS THE SAME FOR BOTH.

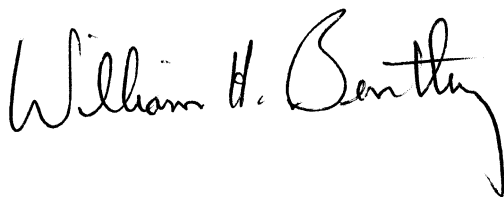
GRAFIK INDUSTRIES, LTD., IS A SMALL COMPANY IN GAITHERSBURG MARYLAND WITH 27 EMPLOYEES AND AVERAGE REVENUE THROUGH 2019 OF ABOUT \$4 MILLION. IN 2020 OUR REVENUE DROPPED TO BELOW \$3 MILLION AND OUR PROFIT WENT FROM AROUND +4% OF REVENUE TO A LOSS OF OVER \$140,000. I HAVE WORKED HARD TO KEEP ALL OF MY EMPLOYEES EMPLOYED FOR ALL OF 2020 AND WOULD LIKE TO DO THE SAME FOR 2021 BUT I WILL HAVE TO CLOSE MY DOORS IF THIS BILL IS PASSED. IT IS OUTRAGEOUS TO EXPECT ANY SMALL COMPANY TO SURVIVE WITH THE PROPOSALS LISTED IN THIS BILL. PROPOSING TO MAKE IT RETROACTIVE IS UNCONSCIONABLE.

THINK OF IT, 27 FAMILIES (MOST HAVING BEEN WITH OUR COMPANY FOR MORE THAN 15 YEARS) WILL LOOSE THEIR JOBS, GO ON UNEMPLOYMENT, AND HURT THE MARYLAND ECONOMY FURTHER JUST WHEN HELP FOR EMPLOYERS LIKE ME IS NEEDED THE MOST. THINK OF ALL THE SMALL COMPANIES LIKE MINE THAT WILL BE EXPERIENCING THE SAME SITUATION. IT'S UNBELIEVEABLE YOU WOULD EVEN CONSIDER IT.

PLEASE RECONSIDER WHAT YOU ARE THINKING OF DOING – FOCUS ON THE LONG RUN AS NO SMALL COMPANY CAN HANDLE IT. HELP SHOULD BE COMING DIRECTLY FROM THE STATE GOVERNMENT AND NOT THE BACKS OF THE SMALL COMPANIES.

I'M SURE IT WILL BE NO SURPRISE THAT I WILL ADVOCATE THAT ANYONE IN THE MARYLAND GENERAL ASSEMBLY VOTING FOR THIS BILL WILL BE OPPOSED AT ELECTION TIME EITHER.

RESPECTFULLY,



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