King Charles Hotel & Apt 1209 N Baltimore Avenue Ocean City, MD 21842 410.289.6141

February 3, 2021

To Whom It May Concern:

Please do not add additional expenses to us small mom and papa businesses. I own and run a small hotel in Ocean City Md. Last year I experienced a 45% reduction in Rental sales due to Covid-19 and the blocks set up by states on entering or leaving given states like NY, NJ, CT, and DE.

In addition, payroll expenses due to the increase in Minimum wage have affected us greatly. Due to Covid-19 I opened later and closed sooner at the end of the season. I also had fewer employees because the international students from overseas were unable to enter the USA, but my payroll was \$5000.00 more than 2019.

Small business is the backbone of this country. Please do not put me out of business. I physically can not work harder than I am current doing every day. I have owned my business for more than 22 years and feel as if I am going backward. Please do not add these additional restrictions and expenses on us.

Sincerely,

Marie-Noelle Sayan

Partner/Manager