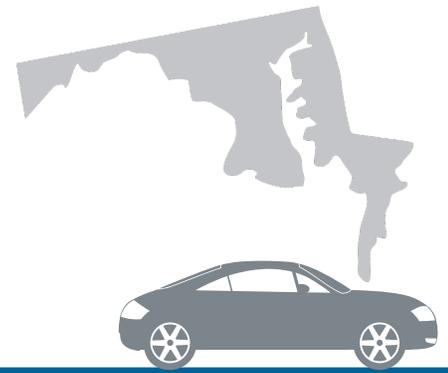


# Driving Maryland's Economy

## Annual Contribution of Maryland's New-Car Dealers

Numbers reflect annual economic activity during 2019.



**302**  
**DEALERSHIPS**  
(new car)



**47,616**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 23,945 direct jobs and  
23,671 indirect and induced jobs.



**79**  
**EMPLOYEES**  
(average per  
dealership)



**\$19.9B**  
**TOTAL SALES**  
  
(all dealerships)



**\$1.5B**  
**PAYROLL**

<b>\$61,776</b> Average Annual Earnings	<b>\$390M</b> State and Federal Income Taxes Paid
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Includes income taxes paid for direct,  
indirect and induced jobs.



**1.9%**  
**REGISTRATIONS**  
Maryland's Share of Total U.S.  
New-Vehicle Registrations

**\$1.2B**  
**STATE SALES  
TAX PAID**

Sources: Center for Automotive  
Research, IHS Markit, NADA,  
Taxfoundation.org, U.S. Bureau  
of Labor Statistics.



**NATIONAL AUTOMOBILE DEALERS ASSOCIATION**

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