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LEGISLATIVE POSITION
SUPPORT

Senate Bill 444/ House Bill 658

Transforming Manufacturing in a Digital Economy Workgroup (Making It In Maryland)

Senate Finance Committee/ House Economic Matters Committee
February 16th, 2021/ February 17th, 2021

Dear Committee Chair and Members:

I write in support for Senate Bill 444/House Bill 658; entitled “Transforming Manufacturing in a Digital Economy Workgroup (Making it in Maryland).” Digital technologies are changing all aspects of our lives, and these changes are occurring at high speeds. The same is happening in manufacturing, and quite frankly, in all areas of work in business education and government.

Montgomery County-based Xometry was founded in 2013. Since then we have increased our employment to 400 employees, we have received over \$193 million in investment, and created a network, that never existed of over 5,000 partner shops nationwide.

Xometry is proof that advanced technologies create innovation and new business systems of success.

Dr. Michael Galiazzo, President of the Regional Manufacturing Institute of Maryland said, “Xometry is a great example of an Industry 4.0 platform.” Industry 4.0 is the power of multiple technologies like Artificial Intelligence, the Internet of things, cyber-physical systems, and other emerging technologies.

Senate Bill SB444/HB 658 will accelerate the adoption of emerging 4.0 technologies in Maryland manufacturing. The result of this adoption will be manufacturing growth, more highly paid jobs, and knowledge of new job skills required for workers in manufacturing to Make it in Maryland.

I write in support of Senate Bill 444/ House Bill 658 and respectfully request a favorable report. Thank you for your consideration.

Sincerely,
Randy Altschuler, CEO Xometry