

# B A L T I M O R E R A V E N S



February 22, 2021

Delegate Dereck E. Davis  
Chairman, Economic Matters Committee  
Room 231  
House Office Building  
Annapolis, Maryland 21401

RE: HB 747 – OPPOSE- Consumer Protection – Internet Event Ticket Sales – Prohibition on Sharing Personal Information

Dear Chairman Davis & Economic Matters Committee Members:

**On behalf of the Baltimore Ravens, I am writing to OPPOSE HB 747 - Consumer Protection – Internet Event Ticket Sales – Prohibition on Sharing Personal Information. HB 747 would be bad for ticket buyers, entertainment venues and the State of Maryland for the following reasons:**

1. We believe that the legislation has several problems. The subject is complex, and the bill muddies the water by addressing complex issues with confusing and imprecise language that will inevitably lead to unintended consequences and frivolous litigation.
2. This bill has consumer protection in mind, but it is not well-designed to do that. It seems primarily focused on complicating contractual relationships that have been established for ticket sales in the industry. For example, the Ravens and the National Football League have contractual relationships with Ticketmaster, Stub Hub and Seat Geek to facilitate the sale of tickets on our behalf. It is unclear in this bill as to whether we would be allowed to receive data for Ravens ticket buyers from the entities, as the language is conflicting and open to broad interpretation.
3. In this case we believe that the intent of restricting personal information on tickets only seeks to further reduce transparency in ticket sales, which benefits ticket brokers.
4. We do not see the issues addressed in the bill as problems for the Ravens or the industry and generate few, if any, complaints from fans attending events or Ravens games at M&T Bank Stadium and we do not understand why legislation is needed.

We appreciate Delegate Brooks discussing our concerns prior to the hearing and we ask that the committee give an unfavorable report to HB 747. Should you require additional information, please do not hesitate to contact our representative in Annapolis, Nick Manis.

Sincerely,

Baker R. Koppelman  
Sr. Vice President, Ticket Sales & Operations

CC: Economic Matters Committee Members  
Delegate Benjamin Brooks  
Mr. Nick Manis