



January 19, 2021

The Honorable Paul G. Pinsky, Chair
Senate Education, Health and Environmental Affairs
2 West, Miller Senate Office Building
Annapolis, MD 21401

Support: SB 116 – Recycling Market Development

Dear, Chair Pinsky and Committee Members:

The NAIOP Maryland Chapters represent 700 companies involved in development and ownership of commercial, mixed-use and light industrial real estate. On behalf of our member companies, I am writing in support of Senate Bill 116 - Recycling Market Development.

One of the challenges to realizing the environmental benefits of recycling in a cost-effective way is development of end markets in the wake of China's recyclable scrap import bans and tightened contamination standard.

SB 116 seeks to provide policy information and focus on developing domestic and international recycling markets and the infrastructure to manage and deliver these materials in a condition that maximizes their end use.

NAIOP respectfully recommends your favorable report on SB 116.

Sincerely,

A handwritten signature in blue ink, appearing to read "T.M. Ballentine". The signature is fluid and cursive, written over a light blue horizontal line.

Tom Ballentine, Vice President for Policy
NAIOP Maryland Chapters -*The Association for Commercial Real Estate*

cc: Senate EHEA Committee Members
Nick Manis – Manis, Canning Assoc.