March 2,202

Maryland Senate

RE: SENATE BILL 708 By: Senator Feldman

Maryland Senators,

I would like to offer my written testimony in support of SB0708 with amendments on behalf of Greenwave Dispensary located in Solomons, MD.

We are an independent woman owned and operated dispensary. As such I can provide valuable input in proposed adult use regulation. Senator Feldman's bill proposes a reasonable and well thought out approach to the next step in the Maryland Cannabis industry. There are a few key points to which I would recommend clarifying or adjusting.

- 1) Low tier cultivation licenses should be awarded for small independent dispensaries. Small cultivation licenses for dispensaries unaffiliated with a grow will help to create product and price stability. This will also help to ensure more equitable distribution of flower across the market. In the current medical market, most dispensaries unaffiliated with growers, myself included, are unable to source enough flower to meet demand. The four additional minority grow licenses awarded will not be enough to support a fully mature adult use market based on adoption rates seen in other states.
- 2) Local authority input should be treated as it was with the launching of the medical program. Local input is made through zoning regulations.
- 3) Equitable treatment for all license categories is important for a stable and competitive market. The bill legislates how the application must appear for retailers only, but no other kinds of licenses.
- 4) Ownership caps should be similar to medical program.
- 5) The geographic spread of dispensaries is important and 47 is a reasonable number.
- 6) The tax rate is reasonable and should be clarified as a sales tax.

Thank you for the opportunity to provide input at such a dynamic and exciting time in my industry.

Respectfully,

Lauren Simpson Lauren Simpson

Director Greenwave, LLC

lauren@greenwavemd.com

Cell: (443) 277-7046