

February 24, 2021

The Honorable Delores G. Kelley Senate Finance Committee 3 East Miller Senate Office Building Annapolis, MD 21401

Re: Letter of Information – Senate Bill 621 – Association Health Coverage Plans

Dear Chair Kelley and Committee Members:

The Maryland Health Benefit Exchange (MHBE) respectfully submits this letter of information on Senate Bill (HB) 621 – Association Health Coverage Plans. SB 621 would allow a chamber of commerce to apply for group health insurance by altering the definition of "association" to include a labor union or a chamber of commerce. The legislation would also reduce state protections for enrollees in association health plans by changing the definition of "health benefit plan" to exclude health insurance under a contract issued to an association. MHBE believes that this legislation may draw small businesses away from participating in the small group market in Maryland, and into association health plans that offer fewer state protections.

In 2019, the MHBE formed the Small Business Health Options (SHOP) Advisory Policy Sub-Committee (SHAC) to provide a forum for MHBE to engage with industry partners and stakeholders, including representatives from the Chambers of Commerce, to discuss how MHBE could further support small businesses. During these meetings, MHBE discussed further efforts to expand the SHOP program, including a new plan shopping portal, considerations when developing a subsidy program for SHOP, and a preferred broker program. In addition, during the 2019 Session, HB 1098 authorized MHBE to submit a 1332 Waiver to allow the State to administer the federal small business healthcare tax credit subsidy to small business for month premium payments. MHBE had to put plans to further develop the SHOP program on hold in fiscal year 2021 due to a budget reduction, but we intend to resume efforts to expand the support we offer small businesses in fiscal year 2022.

MHBE has worked diligently to improve the affordability and accessibility of health insurance in Maryland and hopes to continue working with the small business community as we move forward with improvements to SHOP. This legislation could counteract the effect of these improvements by driving adverse selection and increasing rates in the small group market. Maryland Insurance Administration (MIA) advises that the bill's intention to repeal the Commissioner's authority to regulate out-of-state association health plans that issue certificates to Maryland residents could lead to the purchasing of plans that do not provide the same benefits mandated in Maryland. Furthermore, the rates for such plans will not be subject to review by the Commissioner to ensure that the plans are not excessive, inadequate, or unfairly discriminatory.

MHBE staff can be made available to answer any additional questions on SB 621. For further discussions or questions please contact Johanna Fabian-Marks, Director of Policy and Plan Management at johanna.fabian-marks@maryland.gov.

Sincerely,

Michele Eberle Executive Director

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