



WE
THINK
DIFFERENTLY

February 16, 2021

The Honorable Anne R. Kaiser
House Office Building
Room 131
Annapolis, MD 21401

RE: Letter of Support for

Dear Anne R. Kaiser

I am please to provide this letter of support for House Bill 1342 – Partnership for Workforce Quality Program – Alterations. This bill is seeking a slight change to this program. That change is to include training funds to be provided to newly hired employees.

Hub Labels has had the opportunity to apply and receive funds as part of the current PWQ program. A key component missing would be allowing funds to be spent on newly hired employees. As I am sure you are aware the availability of skilled workforce is limited. In manufacturing specifically, most of our hires are not trained in our industry. The ability to have funds and resources to ramp up training and ramp up onboarding creates a competitive advantage for any employer. Technology in the workplace is ever changing and its imperative that organizations have the resources to teach, upskill and train all employees, that includes the newly hired employees.

Hub Labels is a family-owned label printer located in Hagerstown, MD. We have been in business for over 40 years and employ 80+ employees. We strive to be innovators in our industry and that requires training and upskilling our workforce as the industry moves and adapts with environmental needs. The Partnership for Workforce Quality Program is a vital tool for businesses in the State of Maryland.

Thank you for your time and consideration regarding this bill.

Sincerely,

Carrie Aaron
Vice President of Human Resources

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