

February 7, 2022

To: Senate Budget & Taxation Committee

From: Brian Wort, Farm Manager, P.A. Bowen Farmstead

Re: Support of SB0378 – Tri-County Council for Southern Maryland - Funding for Southern Maryland Agricultural Development Commission

I am Brian Wort, the Farm Manager for P.A. Bowen Farmstead in Brandywine, MD, and I am writing to you in strong support for SB0378 Tri-County Council for Southern Maryland - Funding for Southern Maryland Agricultural Development Commission. The bill is asking for an annual budget of \$900,000 from the Cigarette Restitution Fund (CRF) to be funded to the Tri-County Council of Southern Maryland for their SMADC department (TCCSMD/SMADC). The CRF fund is part of the Master Settlement Agreement (MSA) that comes into the state every year in perpetuity. SMADC currently receives \$900,000 from that fund, however it is due to sunset soon; this bill would ensure that SMADC continues to receive funding from the continual non-lapsing CRF fund.

For *many* years now, SMADC has utilized the CRF fund to help farmers transition out of tobacco production and into other sectors of agriculture. SMADC has a proven track record in providing valuable assistance, programs, and grant funds to the farming community, as well as being a valued partner to other ag industry organizations such as the Maryland Farm Bureau, MARBIDCO, the Maryland Department of Agriculture, and others.

Funding SMADC is crucial because:

- SMADC serves 2,011 farms on 205,000 acres in the five county Southern Maryland area; Anne Arundel, Calvert, Charles, Prince George's, & St. Mary's Counties, and maintains several statewide agricultural programs now as well.
- In FY22, with only \$900,000 in operating funds provided by the State to run the organization, SMADC proceeded to bring an additional \$1.3 million dollars into Maryland via non-state funding for programs and grants supporting the Maryland farming & small business community. SMADC is a good investment for the state.
- SMADC is currently in the process of building a \$4.7 million dollar Regional Agricultural Center (RAC) that will transform the agricultural business economy in Southern Maryland and beyond.
- SMADC's Maryland Market Money Program serves 550 local producers and 46 farmers markets statewide, providing over \$449,000 worth of fresh food to low income families.

SMADC also provides valuable workshops, farm tours, and other educational opportunities for farmers to continued learning and improvement. SMADC's ongoing marketing efforts with crucial promotional publications such as the "So. Maryland, So Good: Buy Local Guide" and "So. MD Holiday Farm Guide" provide a much-needed consumer guide to Southern Maryland farmers markets, farm stands, farm stores that greatly benefits both MD farms and consumers. Southern Maryland Meats is another promotional project from SMADC.

SMDAC also provides scholarships for farmers to attend various informational workshops that focus on important issues such as legal compliance, food safety, and other skills farmers need to help their business thrive.

SMADC is sponsoring half my tuition for the LEAD Maryland Foundation, Class XII, without which I would not be able to make the financial commitments to this two-year course for agricultural leadership skills.

I would very much like to see this bill supported to allow SMADC to continue to be the hands-down best resource Southern Maryland farmers have available.

Best Regards,
Brian Wort
Farm Manager
P.A. Bowen Farmstead
Brandywine, MD 20613
(301) 579-2727