

Elks Recap 2018-2019.pdf

Uploaded by: Corey Bradley

Position: FAV



The Maryland, Delaware, and District of Columbia Elks Association Supports:

SB 59 / 2020

State Lottery – Instant Ticket Lottery Machines – Fraternal Organizations
("Slots for Homeless Veterans Act")

What is the the Maryland, Delaware, and District of Columbia Elks Association:

The Maryland, Delaware, and District of Columbia Elks Association is a non-profit organization of volunteers from 37 Elks Lodges dedicated to serving our communities and improving the quality of life.

Who are the Benevolent and Protective Order of the Elks (B.P.O.E.)?

A fraternal order that started over 150 years ago and currently has hundreds of thousands of members in nearly 2000 Lodges across the United States. The Lodges support their communities through inspiring youth, supporting veterans and scholarships.

What is the Purpose of the Benevolent and Protective Order of the Elks?

Our fraternal order, founded to promote the practice the four cardinal virtues of Charity, Justice, Brotherly Love and Fidelity; to promote the welfare and enhance the happiness of its members; to quicken the spirit of American Patriotism and cultivate good fellowship.

What do the Benevolent and Protective Order of the Elks do?

The orders donates more than \$80-million dollars every year for benevolent, educational and patriotic community-minded programs in such fields as:

- Special needs children
- Elks National Foundation scholarships
- Boy Scouts/Girl Scouts
- Youth athletic teams
- Veterans organizations
- Physical and occupational therapy programs
- Patriotic programs





The Maryland, Delaware, and District of Columbia Elks Association

Charity Report Summary: Survey of Volunteer, Charitable and Community Service Programs

Involvement (Volunteers and Hours)

Elks who volunteered	45,061
Non-Elks who volunteered	15,592
Total Number of Workers	60,653
Elk hours donated	168,943
Non-Elk/Helper hours donated	46,257
Total Hours Volunteered	215,200
Valued at: \$5,313,288.00	

Dedication (Miles Traveled)

Elks miles traveled	536.830
Non-Elk miles traveled	188,628
Total Miles Traveled	725,458
Valued at: \$399,001.90	

Contributions (Cash and Non-Cash Contributions)

Cash contributions	\$1,157,417.00
Non-cash contributions	\$273,769.00
Valued at: \$1,431,186.00	

Total Contributions:

\$7,143,479.90





The Maryland, Delaware, and District of Columbia Elks Association

Lodges by District

North Central

Annapolis, Lodge #622
Bowie, Lodge #2309
Broadneck, Lodge #2608
Essex, Lodge #1866
Glen Burnie, Lodge #2266
Laurel, Lodge #2283
Severna Park, Lodge #2482
Towson, Lodge #469

Northeast District

Abingdon, Lodge #2354
Chestertown, Lodge #2474
Dover, Lodge #1903
Havre de Grace, Lodge #1564
Milford, Lodge #2401
Newark, Lodge #2281
Wilmington, Lodge #307

Southeast District

Cambridge, Lodge #1272
Cape Henlopen, Lodge #2540
Crisfield, Lodge #1622
Easton, Lodge #1622
Ken Island, Lodge #2576
Ocean City, Lodge #2645
Pokomoke City, Lodge #1624
Salisbury, Lodge #817
Seaford, Lodge #2458
Shelbyville Lodge #2173

Southwest District

Calvert, Lodge #2620
Camp Springs, Lodge 2332
Deale, Lodge #2528
Prince George's County, Lodge #1778
St. Mary's County, Lodge 2092
Waldorf, Lodge #2421
Washington-Rockville, Lodge #15

West District

Calvert, Lodge #2620
Frostburg, Lodge #470
Hagerstown, Lodge #378
Oakland, Lodge #2481
Westminster, Lodge #2277



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The Maryland, Delaware, and District of Columbia Elks Association Supports:

HB 371 / 2021

State Lottery – Instant Ticket Lottery Machines – Fraternal Organizations
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- Special needs children
- Elks National Foundation scholarships
- Boy Scouts/Girl Scouts
- Youth athletic programs (such as Hoop shoot and Soccer shoot)
- Veterans programs (such as Army of Hope and Wounded Warriors)
- Physical and occupational therapy programs
- Patriotic programs
- State major projects (such as Elks Camp Barrett located in 1001 Chesterfield Road, Annapolis, Maryland 21401)
- Blood drives and drug awareness programs
- Senior Citizens programs





The Maryland, Delaware, and District of Columbia Elks Association

Charity Report Summary: Survey of Volunteer, Charitable and Community Service Programs

Involvement (Volunteers and Hours)

Elks who volunteered	46,229
Non-Elks who volunteered	34,309
Total Number of Workers	80,538
Elk hours donated	129,577
Non-Elk/Helper hours donated	63,708
Total Hours Volunteered	190,285
Valued at: \$4,698,137	

Dedication (Miles Traveled)

Elks miles traveled	475,771
Non-Elk miles traveled	110,851
Total Miles Traveled	586,622
Valued at: \$322,642	

Contributions (Cash and Non-Cash Contributions)

Cash contributions	\$1,219,607
Non-cash contributions	\$327,215
Valued at: \$1,546,822	

Total Contributions:

\$6,567,601





The Maryland, Delaware, and District of Columbia Elks Association

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Broadneck, Lodge #2608
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Towson, Lodge #469

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Elks Recap 2020-2021.pdf

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Position: FAV



The Maryland, Delaware, and District of Columbia Elks Association Supports:

SB 0155 / 2022

State Lottery – Instant Ticket Lottery Machines – Fraternal Organizations
("Slots for Homeless Veterans Act")

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- Patriotic programs
- State major projects (such as Elks Camp Barrett located in 1001 Chesterfield Road, Annapolis, Maryland 21401)
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- Senior Citizens programs





The Maryland, Delaware, and District of Columbia Elks Association

19,855 members as of 1/11/2022

Charity Report Summary: Survey of Volunteer, Charitable and Community Service Programs

Involvement (Volunteers and Hours)

Elks who volunteered	38,694
Non-Elks who volunteered	11,771
Total Number of Workers	50,465
Elk hours donated	82,569
Non-Elk/Helper hours donated	14,445
Total Hours Volunteered	97,014
Valued at: \$2,395,276	

Dedication (Miles Traveled)

Elks miles traveled	206,903
Non-Elk miles traveled	29,964
Total Miles Traveled	236,867
Valued at: \$130,277	

Contributions (Cash and Non-Cash Contributions)

Cash contributions	\$1,036,673
Non-cash contributions	\$355,100
Valued at: \$1,391,773	

Total Contributions:

\$3,917,326





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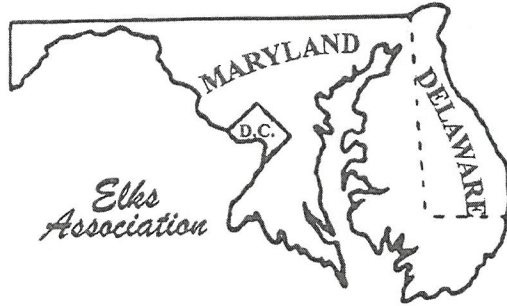
Calvert, Lodge #2620
Frostburg, Lodge #470
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Westminster, Lodge #2277



SB155 Letts of Support.pdf

Uploaded by: Corey Bradley

Position: FAV



MARYLAND, DELAWARE and DISTRICT of COLUMBIA
ELKS ASSOCIATION
A Fraternal Organization
BENEVOLENT AND PROTECTIVE ORDER OF ELKS
United States of America

Capt. Stuart A. Burgoon Sr. Past State President

101 Leymar Rd.

Glen Burnie, Md 21060

Cell: (410)608-4587 Home: (410)608-4587

E-Mail: mdrodman@yahoo.com

January 15th, 2022

To: *Honorable Guy Guzzone*

From: Stuart A. Burgoon Sr. Past State President

Subject: Fraternal Veterans Slots Bill

Dear Senator Guzzone ,

Happy New Year. I hope all is well.

My name is Stuart A. Burgoon Sr. and I reside at 101 Leymar Rd. In Glen Burnie, Md. I am over 20 + year member of The Benevolent Protective Order of Elks, Glen Burnie Lodge #2266. And immediate Past State President. We are 20,000 proud members serving our local communities

Our local Elks organization supports many charities in our neighborhoods. Our Veterans hospitals and V A centers. Youth scholarships. The Elks are 2nd to only the U S government in supporting continued educations. Colleges, vocational and trade school scholarships. We have 140 + acre Camp Barrett in Crownsville and host hundreds of children to enjoy a Summer Camp experience. As well as our Girl and Boy Scout troops. The Camp serves many organizations events such as fundraising for Fisher House, Trucking for Troops, Army of Hope and Welcome Home program, to name a few. We help many families with our Holiday baskets and making Christmas happy for many children who are less fortunate. We support all local VA Hospitals with visits, gifts and support many of their social events.

This all takes money. Unfortunately, since the outbreak of the Covid 19 Pandemic we have gone from a 3 year high in membership to a delinquency of nearly 15%. Not to mention some families own financial difficulties. These are lost monies from members not renewing dues. Not knowing when they will be able to 100% enjoy their lodges. Mandates changed daily. It is now 2022. There are so many unknowns. Closures, limited hours, limited capacities. To name a few. I cannot come up with what the total financial burden has been. Lost revenues from Bingos, Lounge sales of food and refreshment. Charitable donations used in our communities and neighborhoods. Increased utility costs, supplies for our building food goods and sundries continue to go up in price. Lodges struggle month to month as families. A few are on the brink of closing. Some of our local businesses are facing closing decisions as well. So are some of our Elks Lodges. Even in the extraordinary times we continue to try and support our charities and communities. I am asking that you support the Gaming Legislation which will allow our Fraternal Organization to continue the great work we do for our communities.

With support the Ticket Lottery Machines for Veterans Bill, the increased revenue from gaming in the Elks Lodges would allow us to continue and support the charitable work we do. The Bill that would strengthen our Elks Lodges in our communities and assist homeless Veterans. I appreciate you giving us the opportunity to come before the committee and thank you for any support and passage.

Thank you,

I would entertain any questions at this time.

Have an “Elkstanding” day,

Capt. Stu Burgoon Sr.

Past State President Maryland, Delaware, District of Colombia State Elks Association

“Shake a Veterans Hand, Keep a Smile on Your Face and a Song in Your Heart “

“Fishers of Elkdom”

Mary E. Cardinal-Vogt
44760 Locust Ridge Court
California, Maryland 20619

January 10, 2022

The Honorable Guy Guzzone
Miller Senate Office Building, 3 West Wing
11 Bladen Street
Annapolis, Maryland 21401

Dear Senator Guy Guzzone, Chair to Budget & Taxation Committee,

My name is Mary Cardinal-Vogt and I reside at 44760 Locust Ridge Court Apt T-1 in California, Maryland. I joined the Calvert Elks Lodge #2620 in Prince Frederick, Maryland in 2001. I joined the Lodge because of the work they did in our community the support of the Calvert Hospice Program, The Shop with a Cop, Toy's for Tot's, sponsoring youth sport teams and the boys and girls clubs just to name a few. In the lodge I have served in all the positions leading up to and including (Exalted Ruler) The President of Calvert Elks Lodge in 2008. I am currently serving as the Calvert Elks Lodge Secretary. I know that the funds from these machines can and will be used to help our community.

I am writing you to express my support for Senate Bill 155, and ask that you help the fraternal organizations like the B.P.O. Elks gain access to funds through Instant Ticket Lottery Machines in the form of support for (ITLMs Homeless Veterans Act) this would help to benefit our lodge. We have many Churches, Law enforcement agencies and veteran's organizations that we work with and partner with that would be benefiting from our additional support, let alone the funds that the State of Maryland will be able to use to help more veterans.

I appreciate your help and ask that you please let me know that you support the Bill that would strengthen our community and assist homeless Veterans.

Thank you for your time and considering my request.

Sincerely,



Mary E. Cardinal-Vogt
Past Exalted Ruler Lodge #2632 Secretary
Past State President MD, DE & DC Elks Association

CAMP SPRINGS LODGE No. 2332

Benevolent and Protective Order Of Elks

A Fraternal Organization

7350 Temple Hill Road - Camp Springs, Maryland 20748 - Phone (301) 449-3446

To : Members of the Budget and Taxation Committee

Maryland State Senate

Maryland House of Representatives

Subject: Senate Bill 155 ITLMs For Homeless Veterans Act

We, the Officers and members of Camp Springs ELKS Lodge #2332 request your endorsement of Senate Bill 155 to allow ELKS lodges to provide access to the machines covered under this bill, to our membership, for their entertainment. The bill, in addition to providing revenues for Veterans programs, will also provide the ability for ELKS lodges to increase revenues to support the charitable programs for which we have been known locally for over 150 years.

Camp Springs Lodge provides many thousands of dollars of charitable support in Prince Georges County and The Greater Washington D.C.

We have an active Veterans committee which has been instrumental in providing local support for homeless Veterans.

We have also provided in partnership with Prince Georges County Schools, support for special needs elementary and middle school children as well as special needs adults for over 50 years.

Our lodge also has an active drug awareness program which involves educating our youth on the dangers of drug abuse.

We collect food annually and works with the Boy Scouts of Central Maryland and local LIONS Clubs to distribute food for needy families.

We have provided support in the form of grants for the Sexual Assault crisis center as well as the Coalition for Public Safety Training in Schools.

Our lodge, for 55 years has provided countless acts of individual charity to the citizens of Prince Georges county that are too numerous to mention here.

Your support for this bill will provide a form of entertainment for our membership that has been known to increase attendance and participation for ELKS Lodges on the Eastern Shore where these types of machines are already legal, while providing increased revenues to support the charitable work for which we are known.

We would appreciate your support of this bill as it will be good for those in need in the State of Maryland as well as local ELKS Lodges who provide substantial charitable support to help them.

Thank you.

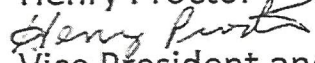
A handwritten signature in cursive script that reads "Walter E. Benson".

Walter E. Benson

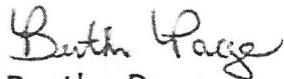
President and Exalted Ruler

Additional Endorsements

Henry Proctor



Vice President and Loyal Knight



Bertha Page

Vice President and Lecturing Knight



Helen Evans Randolph

Treasurer



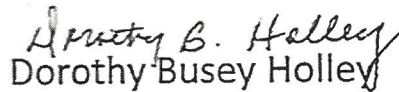
Charles A. Spadone

Trustee



Nathaniel Key

Trustee



Dorothy Busey Holley

House Committee



Patricia McInnis

Lodge Secretary



Dewayne Wilcher

Trustee



Roosevelt Smith

Veterans Committee Chair

Nancy Clenney
44755 Jeeter Way]
California, MD 20619

January 10. 2022

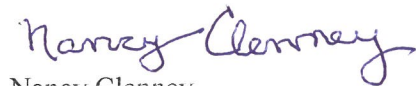
The Honorable Guy Guzzone
Miller Senate Office Building, 3 West Wing
11 Bladen Street
Annapolis, Maryland 21401

Dear Senator Guy Guzzone, Chair to Budget & Taxation Committee,

My name is Nancy Clenney and I reside at 44755 Jeeter Way California, Maryland. I am a Member of Calvert Elks Lodge; I became an Elk to join with other members to do charity work for our community

I am in support of Senate Bill 155 this will allow the fraternal organizations to generate funds that will help them to do more good, in their community and therefore helping the State of Maryland have more funds to help the veterans.

Sincerely,



Nancy Clenney
Member



Washington-Rockville Lodge No. 15

BENEVOLENT AND PROTECTIVE ORDER OF ELKS
5 TAFT COURT
ROCKVILLE, MD 20850-1307
PHONE: (301) 424-2202
FAX: (301) 762-3832

January 14, 2022

As a long time member in Washington Rockville Elks Lodge 15 I have been very involved with our Veteran's Committee. This past year we helped supply fresh vegetables for veterans in need that live in our county. Volunteers from our lodge delivered vegetables that were donated & grown at a veteran's farm. Deliveries were every Sat. April through September (26 Saturdays) in 2021. We bought egg cartons for the fresh eggs, helped with expenses for a needed refrigeration repair, supplied coolers to use for the vegetable delivery and volunteered many hours. We also supplied winter coats & gloves for the homeless veterans and school supplies for the children.

Funding is needed for all these projects, the lodge works very hard to raise funds but we are very limited with what we can raise. The proposed bill TICKET LOTTERY MACHINES FOR FRATERNAL ORGANIZATIONS would greatly help supplement our funds and give us more opportunity to serve our community of homeless veterans.

Thank you for your consideration.

A handwritten signature in cursive script that reads "Diana Patton".

Diana Patton,
Washington Rockville Elks Lodge
Rockville, Md.

David and Dawn Rummel
230 Oak Drive
Pasadena, MD 21122

January 14, 2022

The Honorable Guy Guzzone
Miller Senate Office Building, 3 West Wing
11 Bladen Street
Annapolis, MD 21401

Dear Senator Guy Guzzone, Chair to Budget & Taxation Committee,

Our names are Dave and Dawn Rummel and we reside at 230 Oak Drive in Pasadena, MD. I am a retired Federal Government Employee and my wife is a retired Anne Arundel County Educator. When we learned of the many benevolent acts carried out by the Elks Severna Park Lodge #2482, we knew that we needed to be a part of such a charitable organization! Specifically, Lodge #2482 has contributed over \$3 Million to charitable causes since its conception in 1972.

I am writing you to ask that you help fraternal organizations like the B.P.O. Elks obtain access to funds gained through Instant Ticket Lottery Machines by supporting the "Slots" for Homeless Veterans Act, SENATE BILL 155. Our two (2) most dear passions are and have been for most of our adult lives, to help the less fortunate in our community and also, because of mine and our many family member's service to this great country, to support the numerous Veterans organizations.

My wife and I both volunteer three (3) days a week at NCEON (North County Emergency Outreach Network) in Anne Arundel County because it gives us pause to recognize the growing needs of those around us. We are seeing an increasing number of those being Veterans and specifically Homeless Veterans. Our Severna Park Elks Lodge has, in the past year alone, donated hundreds of dollars to the SPAN (Serving People Across Neighborhoods) Organization that contributes to NCEON, thus greatly helping those in need.

The state of Maryland, our community, and our Homeless Veterans will greatly benefit by your support in passing SENATE BILL 155. Please respond by letting us know of that support. We sincerely appreciate your help with this very important matter and we await your response.

Sincerely,

David and Dawn Rummel
Members of Severna Park Elks Lodge #2482

OAKLAND ELKS LODGE #2481

Benevolent and Protective Order

A Fraternal Organization

100 Elks Street, Oakland, MD 21550 Phone: 301-334-1119

To: Members of the Budget and Taxation
Committee

Maryland State Senate
Maryland House of
Representatives

Subject: Senate Bill 155 ITLMs For Homeless
Veterans Act

We, the Officers and members of Oakland Elks Lodge #2481 request your support of Senate Bill 155 to allow ELKS lodges to provide access to the machines covered under this bill, to our membership, for their entertainment. This bill, in addition to providing revenues for Veterans programs, will also provide the ability for ELKS lodges to increase revenues to support the charitable programs for which we have been known locally for over 150 years across the nation.

Oakland Elks Lodge provides thousands of dollars in charitable support in and around the community of Garrett County.

We actively support our local veterans within the community and the local Nursing Home facilities.

Our lodge also has an active drug awareness program which involves educating our youth on the dangers of drug abuse.

Your support for this bill will provide a form of entertainment for our membership that has been known to increase attendance and participation for ELKS Lodges on the Eastern Shore where these types of machines are already legal, while providing increased revenues to support the charitable work for which our organization is recognized.

Thank you.

Fraternally,

James E. Stewart

Exalted Ruler/President

Sandra C. Brantner

Secretary

Margaret Bradford
Ocean City Elks Lodge 2645
13708 Sinepuxent Ave.
Ocean City MD 21842
January 12, 2022

Senator Guy J. Guzzone, Chair
Budget and Taxation Committee
Miller Senate Office Building, 3 West Wing
11 Bladen St., Annapolis, MD 21401 – 1991

Dear Senator Guzzone and Committee,

I am writing in support of Senate Bill 155, Instant Ticket Lottery Machine for Homeless Veterans Act. This Bill provides local fraternal organizations with much needed revenue to assist those vets with the greatest needs in our community.

There is no “down side” to this legislation. It provides revenue for the state General Fund and resources to local organizations to address homeless situations experienced by those who have served their country.

Please give this Bill careful consideration, it makes our communities a better place for our veterans.

Sincerely,
Margaret Bradford
Ocean City Elks Lodge

Debra A. Willie
327 Talbott Avenue
Laurel, MD 20707
Willie_debbie@bah.com
January 10, 2022

The Honorable Jim Rosapepe
101 James Senate Office Building
11 Bladen Street
Annapolis, Maryland 21401

Dear Senator Rosapepe,

My name is Debra Willie and I reside at 327 Talbott Avenue, Laurel, Maryland. I am a lifelong resident of Prince Georges County and a Member of the Laurel Elks Lodge, #2283. I joined the Elks organization 15 years ago because I firmly support their charitable works in our communities, for example our Drug Awareness Program, our children's Camp Barrett in Annapolis, and our dedication to our United States Veteran Programs at the national and local levels.

I am writing you to ask that you help fraternal organizations like the B.P.O. Elks gain access to funds through Instant Ticket Lottery Machines in the form of support for "Slots" for Homeless Veterans Act. Our Lodges visit VA hospitals monthly (when possible) to bring needed supplies, books, toiletries, and gifts. Our Lodges sponsor a Welcome Home Veterans Program where we work with the VA and others to place homeless veterans in housing including furniture, dishes, bedsheets, towels, etc. We also participate in a program called Army of Hope which assists veterans in finding employment, clothing, financial assistance and more.

The passing of this bill will allow more of our local lodges to raise more money to fund our present programs and perhaps more programs in the future for our veterans that live in the great State of Maryland.

I appreciate your help and ask that you please send me a response letting me know that you support the Bill that would strengthen our community and assist homeless Veterans and other important charitable works that we perform for our communities.

Thank you for your time and considering my request.

Sincerely,



Debra Willie
Member, Laurel Elks Lodge #2283

Susan Bradford Caldwell
10408 Golf Course Road
Ocean City, Maryland 21842
420-213-2152 sbb10408@gmail.com

To Maryland Senate - Annapolis, Md.

January 15. 2022

Re: Senate Bill 0155 - Slots for Homeless Veterans Act

I have lived in Maryland most of my 76 years and I am member of Ocean City Elks Lodge #2645.

The Elks on the Eastern Shore of Maryland have been involved in working with Veterans and have a saying " As long as there is an Elk, Veterans will never be forgotten ". Much of the costs of our helping homeless Veterans and their families is due in part to the income from our Slot machines.

I feel that a vote for Senate Bill 0155 would enable the Elks in Maryland on the Western side of the Chesapeake to enlarge the contributions that they make towards the Homeless Veterans, as provided for in this Bill.

Please consider a vote FOR Bill 0155 .

Sincerely,

Susan B. Caldwell

Maryland Resident - Worcester County

Testimony-BCoreyBradley.pdf

Uploaded by: Corey Bradley

Position: FAV

January 19, 2022

Senate Bill 0155

Dear Chair Guzzone, Vice Chair Rosapepe, and members of the Senate Budget and Taxation Committee,

I am here today to represent the nearly 20K Elks that make up the Maryland, Delaware and District of Columbia Elks Association. As big of an honor as that is, I am also here to represent myself as an active member of my community, husband and a father.

My name is Brandon Corey Bradley and I am a resident of Anne Arundel County and a lifelong Marylander. I became an Elk over a decade ago to serve my community, become a model Marylander and better myself as an American.

Elks across the State of Maryland have helped shaped communities by donating hours helping those less fortunate, volunteering at veteran's hospitals, supporting first responders and mentoring our youth to be their best. Even during the height of the pandemic, Elks Lodges were still able to contribute more than \$3.9M back into the community though volunteer hours, miles driven, cash and non-cash donations. Everyone always says we should strive to do better and I can stand before this committee and say as Elks we are committed to our communities and that means doing everything in our power to make them better and that includes support homeless veterans.

Lodges across Maryland currently back four major programs that supports veterans. These programs are Army of Hope, Welcome Home project, Hometown Heroes and Feed-a-Vet. While each of these programs has its own mission and goals, the idea is to support our veterans and end homeless by giving them resources and avenues for assistance.

Senate Bill 0155 will allow Elks Lodges and other similar fraternal organizations on the Western shore to provide to veterans through Instant Ticket Lottery Machines (ITLM) located in our lodges and facilities. These machines will give the state funds to support programs that are

important to organizations like the Elks. These programs include but are not limited to supporting single parent veterans, placing female veterans in a safe home and assisting veterans who have become victims of domestic abuse.

Supporting Senate Bill 0155 will allow Lodges on the Western Shore of Maryland to continue the work they are already doing. It will only increase the charity that is currently being spread throughout communities in Maryland. Charity which comes in the form of taking a group of veterans to a baseball game, providing iPads to Green Street Veterans Hospital or simply celebrating Veterans Day by saying thank you over a home cooked meal. Supporting Senate Bill 0155 is a means to ending veteran homelessness in Maryland. I and the 20K Elks I represent would appreciate your support and a favorable vote.

Respectfully,

Brandon Corey Bradley

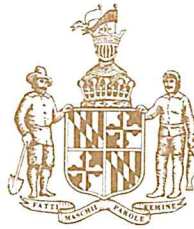
Government Relations Chair – Maryland, Delaware and District of Columbia Elks Association

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Uploaded by: Ronald Young

Position: FAV

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Budget and Taxation Committee
Chair, Executive Nominations Committee

Senate Chair, Joint Subcommittee on
Program Open Space/Agricultural Land
Preservation

Joint Committee on Administrative,
Executive, and Legislative Review

The Senate of Maryland

ANNAPOLIS, MARYLAND 21401

January 19, 2022

SUPPORT SB155

State Lottery - Instant Ticket Lottery Machines - Fraternal Organizations

District Office
253 East Church Street, Suite 100
Frederick, Maryland 21701
301-662-8520
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Dear Chair Guzzone, Vice Chair Rosapepe, and distinguished members of the Senate Budget and Taxation Committee,

Between 2009 and 2020 the nation saw a drop of nearly 50% in homeless veterans.³ Maryland saw a 24% decrease in total homelessness and 30% decline in unsheltered homelessness between 2015 and 2020. Despite this drop, roughly 2,000 veterans have consistently touched Maryland's homeless programs since 2017. Similarly, since 2017 Maryland's Point-in-Time estimates have held at around 500 homeless veterans.^{2,4}

Something needs to change.

SB155 expands Instant Ticket Lottery Machines (ITLM) to Maryland's western shore Fraternal organizations and directs 10% of gross proceeds to fund Maryland's veterans homelessness programs. The passage of SB155 would provide a consistent and reliable source of revenue to the homelessness programs that is outside of federal funding delays and state politics. By State estimates there are 250 western shore Fraternal organizations in the state that could raise between \$1.07 and \$2 million annually for veteran homelessness programs. In contrast the eastern shore fraternal ITLMs provide roughly \$78,000 annually to the Maryland Veterans Trust Fund (MVTFF).¹

Specifically, SB155 provides eligible Western shore fraternal organizations with up to five (5) ITLM machines, as determined by the Maryland Lottery and Gaming Agency. Eligible Fraternal organizations must be non-profits that are legitimate state or nationally recognized groups, operating under lodge systems within a Maryland jurisdiction for at least 5 years. This bill also includes Sororal organizations, and expressly excludes high school or college fraternities and sororities. These fraternal organizations are membership-based and not open to the public. There is no evidence that these organizations take business away from the casinos.

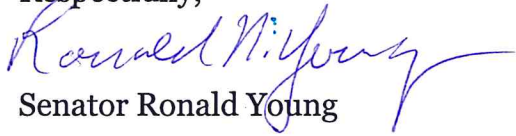
SB155 specifies that the priority for homelessness programs goes to homeless women veterans, single-parent veteran families, and veterans who are victims of domestic abuse. The remaining funds are split between the fraternal organizations, the Lottery and Gaming Agency (to pay for the lease or purchase of the machines), and the general fund.

SB155 is a collaboration between Maryland charity organizations, for-profit businesses, state agencies, and community homeless organizations to ensure that our homeless veterans remain a priority. The diverse support of this bill reflects the commitment in our communities to our veterans, and their families.

I offer an amendment to add Senators Benson, Ellis, and Klausmeier as co-sponsors of the bill.

I ask that you vote favorably on **SB155** to ensure Maryland's homelessness programs can adequately meet the needs of the women and men that served our country.

Respectfully,


Senator Ronald Young

Resources

1. MacDonagh, Heather. January 2020. Department of Legislative Services. "SB59 Fiscal and Policy Note, First Reader". (Dec 29, 2021)
https://mgaleg.maryland.gov/2020RS/fnotes/bil_0009/sb0059.pdf
2. Maryland Military Coalition. January 9, 2020. "Letter of Support for SB59".
3. US Department of Housing and Urban Affairs. January 2021. "The 2020 Annual Homeless Assessment Report (AHAR) to Congress" (Dec 29, 2021)
<https://www.huduser.gov/portal/sites/default/files/pdf/2020-AHAR-Part-1.pdf>
4. US Department of Housing and Urban Affairs. October 2018. "The 2017 Annual Homeless Assessment Report (AHAR) to Congress" (Jan 3, 2022)
<https://www.huduser.gov/portal/sites/default/files/pdf/2017-AHAR-Part-2.pdf>
5. US Department of Housing and Urban Affairs. September 2020. "The 2018 Annual Homeless Assessment Report (AHAR) to Congress" (Jan 3, 2022)
<https://www.huduser.gov/portal/sites/default/files/pdf/2018-AHAR-Part-2.pdf>
6. Maryland Department of Housing and Community Development. "Consolidation and Creation of the Maryland Homelessness Solutions Program." Briefing slides.
7. Maryland Interagency Council on Homelessness. "2018 Annual Report on Homelessness" for the Governor and Maryland General Assembly. (Jan 4, 2022)
<https://dhcd.maryland.gov/HomelessServices/Documents/2018AnnualReport.pdf>

SB155 MLGCA Info Ltr

Uploaded by: John Martin

Position: INFO

Maryland Lottery and Gaming Control Agency

Larry Hogan, Governor • John Martin, Director



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January 18, 2022

The Honorable Guy Guzzone
Chair, Budget and Taxation Committee
3 West Miller, 11 Bladen Street
Annapolis, MD 21401

**Re: Letter of Information – Senate Bill 155 - State Lottery –
Instant Ticket Lottery Machines - Fraternal Organizations
(ITLMs for Homeless Veterans Act)**

Dear Chair Guzzone and Members of the Budget and Taxation Committee:

The Maryland Lottery and Gaming Control Agency (“MLGCA” or “Agency”) submits this letter of information to the Budget and Taxation Committee (“Committee”), as background information regarding the Instant Ticket Lottery Machine (“ITLM”) program. As Senate Bill 155 is currently drafted, it is different in scope and application than the current ITLM program that we oversee for the Veteran Service Organizations (“VSO”).

Under Senate Bill 1 (Chapter 1 of 2013 Laws of Maryland), the Agency was tasked to develop an ITLM program for VSOs, which the Agency established and implemented in September 2014. The ITLM program for VSOs was not designed to be a revenue generator for the State. Rather, the revenue emphasis was placed on assisting VSOs in maintaining their membership and preserving their posts’ facilities. As of January 12, 2022, the ITLM Program has contributed over \$31.4 million in total profits to the participating Veterans’ Posts since its inception in September 2014, and over \$654,849 to the Maryland Veterans Trust Fund for its good causes. ITLMs are located in 88 VSO posts in almost all jurisdictions in Maryland, except the Eastern Shore.

Unknown Number of Fraternal Organizations

The number of fraternal organizations that could qualify for ITLMs under this proposed program is unknown. In addition, in order for a VSO to qualify for the ITLM program, an organization must be tax exempt and organized as a veterans’ organization under § 501(c)(19) or § 501(c)(4) of the Internal Revenue Code. No such requirement exists under the proposed bill for fraternal organizations.

ITLM Central System Vendor

Under the Agency’s current ITLM program, the Agency utilizes the services of a single vendor – Diamond Game (“DG”) - that operates a central monitoring and reporting system and supplies and maintains the ITLMs for our VSO retailers. The current contract with DG runs to until February 28, 2024, and is specific to VSO retailers; no other types of organizations can participate in this program and be provided with ITLMs under the contract or existing law.

Under the proposed bill, it is envisioned that the Agency would solicit proposals from multiple ITLM device vendors that would be selected through a normal procurement process. However, the bill is silent on the procurement of the required central system for the ITLMs. The Agency did not envision the use of a single, statewide central system operator with multiple device providers when it developed the current ITLM program. If this program expansion were to be pursued, the Agency submits that a new central monitoring and reporting system will be required to monitor activity at each location to ensure fair play and accurate reporting from multiple vendors. This would require a separate Request for Proposals (“RFP”) process and the development of a standard statewide protocol that all machine providers would have to adhere to for communication with the central system. Some device manufacturers might be unwilling or unable to interface with the new protocol, especially without knowing how many locations would qualify or select their equipment.

Lottery Retailer Commissions

As a lottery retailer, a VSO post receives a regular commission of 5.5% of gross receipts from ticket sales, plus a bonus commission of 0.5% and a cashing commission of 3% for validating and cashing winning ITLM tickets, which equates to 50% of the net proceeds after payment of prizes. Under State Government Article §9-120(b)(1)(ii), the MVTf receives 10% of the Agency's share of ITLM proceeds. No such requirement exists under the proposed bill so revenue splits at fraternal organizations would be different than at VSOs. Further, the Agency did not factor additional administrative costs into its budget, and no funding is provided for Agency operations under the proposed bill. Managing multiple ITLM contracts for both VSOs and fraternal organizations will require additional staff.

Development and Implementation

Writing and issuing two RFPs, one for a new central system and one for multiple device providers, evaluating proposals and awarding multiple contracts could take 6 to 9 months. Deployment of the program could be another 6 months.

Alternatively, the Agency could require that each ITLM device vendor will be responsible for providing their own central system, network connectivity and local servers in each location, ITLM devices, ITLM tickets and all supplies and maintenance, and collecting revenues from each location on a weekly basis and remitting it to the MLGCA. In this scenario, potential bidders may have difficulty structuring their proposals because the overall number and size of fraternal organizations that may apply is unknown. There can be no guaranteed minimum number of sites or machines awarded to each vendor.

Cross-Membership & Revenue Impacts

The Agency submits that members of VSO posts may also have membership in various fraternal organizations, and thus there could be unintended financial consequences due to this cross-membership. VSO revenues could diminish because offering this similar gaming activity in close proximity to where VSO posts are located may have a financial effect on the VSO's if their members start to frequent fraternal organizations rather than VSO posts. Given the unknown number of fraternal organizations, the impact on VSO retailers would likely depend on the number of ITLM placements and the location of these fraternal organizations. Since there are limited entertainment dollars available for gaming activities, the expansion of this program to fraternal organizations could move the spending habits of members away from VSOs to fraternal organizations with ITLMs.

Thank you for your consideration of this information, as the Agency takes no position on this proposed bill. If you should have any questions or need more information about this subject, please do not hesitate to contact James B. Butler, MLGCA's Assistant Deputy Director, Chief of Staff, at 410-230-8781, or jbutler@maryland.gov.

Sincerely,



John Martin
Director

cc: The Honorable Ronald N. Young, Senator
All Committee Members