



**Testimony on SB 610 (Unfavorable)**  
**Finance Committee**  
**Maryland Senate**  
**March 2, 2022**

Chairwoman Kelley, Vice Chair Feldman, and members of the committee: thank you for the opportunity to register our opposition to SB 610. Amazon has created more than 29,000 jobs and invested more than \$9.5 billion in infrastructure and employee compensation in Maryland since 2010. There are also more than 31,000 small- and medium-sized businesses in the state selling with Amazon.

SB 610 is not the right approach to fighting organized retail theft. We oppose this bill because it will hurt small businesses that sell online and do nothing to actually prevent fraud and abuse.

Customer trust is central to everything we do at Amazon. Amazon has the processes, technology, and teams in place to protect our sellers and customers by preventing fraudulent activity before it occurs. We leverage advanced technology and expert investigators to verify a potential seller's identity and ensure that only authentic and legal products are sold in our store.

On top of our preventive efforts, we believe a more effective way to stop organized retail theft is to provide greater resources for law enforcement to go after criminals. We have joined forces with Attorneys General in states like Illinois and Utah, establishing retail theft task forces. We also support legislation at the federal level, H.R. 5520, which gives online marketplaces flexibility in how we stop bad actors and does not favor one business model over another. We also think it is important to establish a national approach to this problem, preventing an unworkable patchwork of state-level regulations.

For these reasons, we urge an unfavorable report on SB 610. Please feel free to contact me for additional information.

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