



March 16, 2022

Maryland General Assembly  
Appropriations Committee &  
Ways and Means Committee  
House Office Building, Room 121  
Annapolis, Maryland 21401

RE: Letter of Support for SB753 Stance: Support

Washington Software, Inc. (WSI) is pleased to provide this letter in support of the SB753. The Program will support the successful and current growth of WSI and workforce development of the Cybersecurity students. Also, the proposed tax credit would encourage us to hire more interns which usually becomes long-term employees of WSI. They will also find a full-time job easily after they graduate from the practical knowledge and leading-edge technology they would learn in our projects.

Three Interns from the Maryland Technology Internship Program have worked for WSI in the past. They all have solid technology background. They have helped us on product research, technology research, proof-of-concept prototype, production support, Cybersecurity compliance assessment, documentation, and mitigation. Their services are critical in lowering our cost, lowering our pricing to our small business customers, and shortening our training and response time, which makes WSI more competitive to companies in Northern Virginia.

WSI is unique that we have IT and software development projects using different technology with different Cybersecurity compliance requirements. That means Cybersecurity students will learn the IT and software development skills as well as practical Cybersecurity compliance experience. They will understand how to communicate with other IT guys in their jobs in the future. Our interns will have an explosion of technical keywords in their resumes after working for us which means it is very easy for them to find a high pay job afterwards.

Feel free to contact me at [chung@wasoftware.com](mailto:chung@wasoftware.com) or (301) 442-9269 if you have questions about our successful experience with the internship program.

Michael Chung  
President  
Washington Software, Inc.