

January 27, 2022

Honorable Delores Kelley, Chair
Honorable Brian Feldman, Vice Chair
Maryland State Finance Committee
3 East Miller Senate Office Building
Annapolis, Maryland 21401

SUBJECT: Senate Bill 0110

Dear Chair Kelley, Vice Chair Feldman, Committee Members, and Senators:

TurningPoint Energy (TPE) is a national solar development and advisory company, based in Colorado that specializes in community solar. I run our business development efforts across the country and have been participating in the Maryland community solar market since its inception in 2015. I am now proud to say we will have over 40MW of projects in operation by the end of 2023. Collectively these projects will have generated over \$12mm in property tax revenue, create over 800 temporary and permanent jobs, and displace the carbon equivalent of 9,479 passenger vehicles. We would like to think we are just getting started in Maryland!

We are currently at a crossroad in Maryland, as the distribution grid is getting more congested and interconnection costs for our projects have gone up significantly. For us to continue developing community solar projects in Maryland that will allow the State to reach its renewable portfolio goals, it is pertinent for us to get the economies of scale necessary to absorb these higher interconnection costs. While Maryland was one of the first states in the country to have a viable community solar program, it has also fallen behind neighboring states that have higher system size caps. The following are a list of active deregulated community solar markets and their subsequent system size caps for reference (Virginia is regulated but also has a 5MW cap):

Community Solar Market	Capacity Cap/Project (MW)
New Jersey	5
New York	5
Virginia	5
Delaware	4
Illinois	5
Connecticut	4
Massachusetts	5
Rhode Island	10
Maine	5

I thank you for your attention to this matter and urge you to vote for SB0110 filed by Senator Kramer.

Sincerely,

Salar Naini
Executive Vice President
TurningPoint Energy
Snaini@tpoint-e.com
4803301245