

March 2, 2022 Senate Finance Committee Senate Bill 0610 – Favorable Deana Lykins, GSK Consumer Healthcare

Chairwoman Kelley, Vice-Chairman Feldman and members of the Committee

My name is Deana Lykins, Lead, State Government Affairs for GSK Consumer Healthcare. On behalf of GSK, I would like to request the Senate Finance Committee to favorably release Senate Bill 0610, legislation which would establish certain consumer protections for purchases made from high-volume third-party sellers on online marketplaces.

GSK Consumer Healthcare is the manufacturer of 25% of all over-the-counter (OTC) health products in the United States. These products are manufactured in packaging approved by the FDA to ensure the shelf-life of the drug indicated on the package. In addition, many of these products must be stored at certain temperatures to ensure effectiveness.

The increase in stolen and counterfeit products sold online is a serious concern to GSK Consumer Healthcare. Stolen products can become adulterated affecting their ability to provide relief to suffering Maryland citizens and counterfeit drugs can contain unknown ingredients which can cause innumerable types harm and injury to your citizens.

Across the country we have seen retail establishments forced to close their doors due to the increased incidents of "smash and grab" crimes – where the criminals steal products not for personal use but to sell online. The lack of transparency in these high-volume third-party online transactions only encourages these types of crime. When drug stores close access to healthcare is limited.

For these reasons, I encourage you to vote in favor of Senate Bill 0610 to help protect Maryland consumers and retailers. Thank you for your time and attention to this important matter.