



February 16, 2022

The Honorable Vanessa Atterbeary  
Taylor House Office Building, Room 131  
6 Bladen St.  
Annapolis, Maryland 21401

**Subject: House Bill 418 - Economic Development – More Jobs for Marylanders Program – Extension and Alterations – SUPPORT**

Representative Atterbeary,

On behalf of my company – Whisked by Jenna, I write you this letter in **SUPPORT of HB 418** which would extend the More Jobs for Marylanders Program.

The tax incentive associated with the program was crucial in our decision to move operations to Maryland in 2020. We are not alone – so far this year more than 127 companies have applied for the program. It has been projected that these companies will create more than 7,700 new jobs for Marylanders.

As you can guess, those **jobs will generate A LOT of tax revenue for the State** (not only income tax, but sales tax as well).

My company is **woman-owned**, our team is diverse, and as participants in the More Jobs for Marylanders program we pay well over the state minimum wage. We moved our operations from Washington, DC to Prince George’s County because it would give us a chance to grow.

It was a risky move – done right at the onset of the Covid-19 Pandemic. It was also expensive, **costing us nearly \$1 Million to build a production facility**. That money also went to Maryland businesses. Since our move to Maryland, we’ve been able to grow significantly. Last year we employed over 40 individuals, paying more than \$1,000,000 in wages. We continue to invest in our facility, equipment, and team. The tax credits from the MJM program allow for us to do so.

We strongly support extending the More Jobs for Marylanders Program to promote job growth and keep Maryland vibrant and competitive.

Kind regards,

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