



John Washburn
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February 3, 2022

Chair Atterbeary and Members of the
House Ways and Means Committee
House Office Building, Room 131
6 Bladen Street
Annapolis, MD 21401

Re: HB432-SUPPORT

Dear Chair Atterbeary and Members of the House Ways and Means Committee,

It is with genuine enthusiasm that I write to you now in fervent support of HB432, which will increase the annual amount of tax credits available for film production in Maryland. Please allow me to provide some brief background and context on Sunbelt Rentals and our involvement in the Maryland film industry.

Sunbelt has been in business since 1983, currently having more than 17,000 employees, a diversified fleet of vehicles and equipment exceeding \$10 billion and over 1000 locations in North America. We specialize in servicing such diverse industries as Entertainment and Live Events, Civil and Commercial Construction, Aviation & Aerospace, Oil & Gas, Telecommunications and Hospitality. Because of our broad base of customers and the far-ranging scope of the work they perform, we are uniquely qualified to speak to the respective qualities of each and the immense potential of the film industry in Maryland in particular.

Our fleet of heavy-lift equipment (i.e. scissor, fork, and booms) services the many hardworking men and women who compromise the “crew” in a film production (e.g. grips, gaffers, carpenters, electricians, painters, etc.) as they construct the sets that ultimately serve as the setting for any given film or television program. We know firsthand of the blue-collar nature of this work and can appreciate the size and depth of the talent pool as well as the quality and sophistication of their individual trades and skillsets. We also provide generators (power), climate control (heating and cooling), lighting, grip and cameras. It is the belief in the potential to continue to grow our own fleet in order to support more film and television productions that we wholeheartedly encourage and support the passing of HB432, in order to increase the annual amount of tax credits available for film production in Maryland.

Sincerely,

John Washburn