



February 25, 2022

The Honorable Vanessa E. Atterbeary
Chair
House Ways and Means Committee
Room 131
House Office Building
Annapolis, MD 21401

Subject: House Bill 418 – More Jobs for Marylanders Extension

The Honorable Vanessa E. Atterbeary,

Phillips Foods, Inc. is a family-owned and Maryland-operated company that produces crab and other seafood products for sale to the retail and foodservice markets. Our Maryland roots date back to 1914 when our crab picking company, A.E Phillips & Son, was founded on Hoopers Island in Dorchester County, Maryland.

In 2019, Phillips was presented with an opportunity to open a production facility in Baltimore County. The More Jobs for Marylanders Incentive Program was a factor in the decision-making process regarding moving forward with this Maryland based facility and expanding our presence as a Maryland employer. Opening this facility resulted in the creation of approximately 30 full-time food manufacturing jobs for Maryland residents. We are proud to be part of the Maryland Department of Commerce's More Jobs for Marylanders Incentive Program and we fully support House Bill 418, extending this great Maryland tax incentive program. We look forward to another hundred years of working in this great state.

Sincerely,

A handwritten signature in blue ink, appearing to read "J.R. King", is written over a light blue circular watermark.

James R King
Vice President of Finance
Phillips Foods, Inc.