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January 18, 2023

Senator Michael A. Jackson, Chair Pensions Subcommittee 3 West Miller Senate Office Building 11 Bladen Street Annapolis, MD 21401

Dear Senator Jackson:

The National Association of Government Defined Contribution Administrators (NAGDCA), the premier professional organization of public employer-sponsored deferred compensation and defined contribution (DC) plan administrators, enthusiastically endorses Senator McCray's efforts to introduce automatic enrollment to the Maryland Teachers and State Employees Supplemental Retirement Plans.

Automatic enrollment is a preferred practice in public retirement plans because of its demonstrated efficacy in increasing employees' personal retirement savings. Results have shown that the adoption of automatic enrollment substantially increases participation in all DC plans, and even more impressive is the "stick rate" of participants who continue to contribute and escalate their contributions throughout their careers. In one study, 94% of public sector employees who were auto enrolled into a supplemental public sector retirement plan continued to make voluntary contributions after the automatic enrollment "opt-out" window closed. Additionally, according to our internal data of over 3 million public employees, those in auto-enrolled plans contribute an average of 13% more than employees in non-auto enrolled plans.

A public employee's defined benefit pension and Social Security may not always provide adequate income in retirement, especially for those serving less than a full career in the public sector. With the implementation of automatic enrollment, plan sponsors can improve the overall participation in DC retirement plans, and the financial wellness of the employees in their plan. We laud your efforts to make this important decision for the good of public employees in the state of Maryland and strongly support Senate Bill 6.

Sincerely,

Matthew Petersen Executive Director NAGDCA