

March 14, 2023

Senator Guy Guzzone, Chair, and members
of the Budget and Taxation Committee
11 Bladen Street
Miller Senate Office Building, 3 West Wing
Annapolis, Maryland 21401

Dear Senator Guzzone,

I'm writing to you today in support of bill SB0906 to create a matching grant fund for SME manufacturers. This bill would provide critical funding, enabling small and mid-size manufacturers to more aggressively invest in new technology and the related infrastructure that is required for 4.0 manufacturing initiatives; it would increase the efficiency and competitiveness of manufacturers across the state of Maryland. Pixelligent is a Maryland-based manufacturer that has developed one of the most advanced nanomanufacturing platforms in the world, and has attracted many of the leading global consumer electronics companies to visit our facility in Baltimore and begin adopting our market-leading advanced materials in their displays and Augmented Reality devices. We were fortunate to recently receive a \$50,000 matching grant from the Maryland M4 Grant Program, which will support the integration of our new ERP (Enterprise Resource Planning) platform with our AI and CRM (Customer Relationship Management) platforms as part of our long-term manufacturing 4.0 initiatives.

I highly encourage you and the rest of the members of the House Ways and Means Committee to support and vote for this bill, as it would provide Maryland manufacturers with the tools we require to remain competitive on a global basis.

Sincerely,



Craig Bandes
President & CEO