3/6/2023

The Honorable Guy Guzzone,

I am Timothy Gorski, the CEO and founder of Omnyon a Maryland defense contractor, and I support Senate Bill 721 Income Tax Credit for Federal Security Clearance Costs Extension.

Omnyon has utilized this bill's Security Clearance Administrative Expense Tax Credit. This credit has financially incentivized the company to dedicate labor to properly administer service security clearances.

Security clearance administration is a unique and additional burden for founders to juggle in the defense sector. Often founders work 40 hours a week with a customer then do business growth and administrative activities. This credit incentivizes founders to invest in overhead staff, or consultants, to administer security clearances.

The positive effects to the state of Maryland resulting from this credit include:

- 1. Hiring overhead staff or Security Consultants, generate new income tax
- 2. Dedicating administrative resources to clear new individuals allowed new federally funded defense jobs to be created, generating new income tax
- 3. In my experience, sometimes a candidate will get an offer between the defense sector in Virginia and Maryland, and whomever gets the clearance transfer through first gets the candidate, generating new income tax
- 4. Dedicating manpower to administer security clearances promotes the retention of security clearances, retaining income tax

In summary, I believe Senate Bill 721 not only helps the defense sector businesses in Maryland, but it helps indirectly generate income taxes to Maryland.

Sincerely.

Timothy House,