Concrete Visions, LLC

7526 Connelley Dr Suite G Hanover, MD 21076 Phone: (410) 766-2210 Fax: (410) 630-5515 www.concretevisions.com



2/17/2023

Attn: Chair Melony Wilson and Honorable Members of the House Economic Matters Committee

Re: SUPPORT House Bill 1097 – State and Private Construction Contracts- Prompt Payment Requirements

Chair Griffiths and Members of the Senate Finance Committee,

I'm writing to you today to express strong Support of House Bill 1097. As the Vice President of Concrete Visions LLC, **HB1097** ensures subcontractor protection and prompt payment from Owner and General Contractors after the completion of contracted work.

We are located in Hanover, MD. We are a small company of 13. We have been in business since 2003. Our specialty is performing Ground Penetrating Radar services for commercial construction. We are a signatory contractor to the Plumbers Local 5 Union and members of the MCAMW.

We are a small company, listed as a small business in the SBA directory. While we have been established for many years, the burden of making payroll, covering overhead costs, paying fringe benefits, etc, are no less troublesome for us than a brand new company. We rely on prompt payments to responsibly cover our expenses. In addition to the burden of waiting on payments, this also adds additional work for our 2 person accounting department. Again, we are a small company so any added work chasing funds owed, adds exponential expenses for us. For these reasons we support House Bill 1097 and ask for a favorable report.

Sincerely

Vance Rogers

Vance Rogers Vice President