



**CALVERT COUNTY
BOARD OF COUNTY COMMISSIONERS**

175 Main Street
Prince Frederick, Maryland 20678
410-535-1600 • 301-855-1243
www.calvertcountymd.gov

Board of Commissioners
Mark C. Cox Sr.
Catherine M. Grasso
Earl F. Hance
Mike Hart
Todd Ireland

March 2, 2023

The Honorable Delegate Kumar P. Barve, Chair
Judiciary Committee
Room 251, House Office Building
Annapolis, Maryland 21401

Re: HB1177 – Calvert County - Procurement - Local Preference

Chair Barve:

The Board of County Commissioners for Calvert County writes in **SUPPORT** of **HB1177** and requests a **FAVORABLE** Committee report. This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations.

The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding a balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until the appropriate balance is achieved.

Your thoughtful consideration of this request is sincerely appreciated. Should you have any questions or require further information, please do not hesitate to contact County Administrator Julian M. Willis at 410-535-1600, extension 2202 or County Attorney John Norris at 410-535-1600, extension 2566. Thank you for your kind consideration of our position regarding this important local Bill.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
CALVERT COUNTY, MARYLAND

Handwritten signature of Earl F. Hance in blue ink.

Earl F. Hance

Handwritten signature of Mike Hart in blue ink.

Mike Hart, Vice President

Handwritten signature of Mark C. Cox Sr. in blue ink.

Mark C. Cox Sr.

Handwritten signature of Catherine M. Grasso in blue ink.

Catherine M. Grasso

Handwritten signature of Todd Ireland in blue ink.

Todd Ireland

cc: Calvert County Senators and Delegation

Calvert County Minority Business Alliance (CCMBA)



CALVERT COUNTY MINORITY BUSINESS ALLIANCE
SMALL BUSINESS IN A BIG WAY

P.O. Box 1015 Huntingtown, MD 20639

info@ccmba.org (email)

www.ccmba.org (website)

BOARD OF DIRECTORS

March 6, 2023

Chair of the Board

Gayle Reid

Via Electronic Mail

Board Members

Andrea "Chris" Banks

Barbara Buchanan

Dawn L. Tucker

Cynthia Thorne-Carter

Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

OFFICERS

President

Bryant Parker

Vice President

Roseanna Vogt

Secretary

OPEN

Treasurer

Christine Coates

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to SUPPORT HB1177 and request a FAVORABLE Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the Local Government Article of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your kind consideration of our position regarding this important Bill.

PROGRAMS

Businesses Assisting Youth
To Achieve (BAYTA)

Community Business Training

Executive Entrepreneur
Speaker Series

Networking Nights

Securing Assets, Value,
Interest/Investments –
Now Grow!
(SAVINGS)

Sincerely,

Bryant Parker, President



Southern Maryland Minority Chamber of Commerce

10665 Stanhaven Place, Suite 300A

White Plains, MD 20695

(443) 646-5744

March 6, 2023

VIA ELECTRONIC MAIL

Calvert County Delegation

March 6, 2023

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB1177 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,

Edsel M. Brown Jr., MA, JD, ASBC
Chairman



CALVERT COUNTY BRANCH 7011

P.O. BOX 1865 | Prince Frederick, MD 20678 | P: 240-719-6966 | E: naacpcalvert@gmail.com | W: www.calvertnaacp.org

March 7, 2023

Calvert County Delegation
House of Delegates
84 College Avenue, Suite 364
Annapolis, MD 21401

RE: HB1177 – Calvert County Procurement

Dear Delegates:

The Calvert County Branch of the NAACP supports HB1177. Many of our members are small business owners who would benefit from government contracts. Larger companies located in different counties are often able to submit lower bids for reasons other than the quality of work. The benefit of a “local preference” would have the added benefit of the business not only employing other Calvert residents, but also having the profits spent in Calvert.

It is logical to assume that well paid employees will not only spend the money in Calvert County, but look to start their own businesses in the County. This should also increase opportunities for home ownership.

A bonus advantage for local preference would be the help to the environment. Contracting locally reduces the emissions from transporting people and equipment. It also allows for easier oversight of the entire operation. For these reasons expressed, the Calvert County Branch of the NAACP supports HB1177.

Respectfully,

Michael G, Kent
President



VIA ELECTRONIC MAIL
Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB1177 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,

Timothy Manley
President
National Ink and Stitch

Circle of Angels Initiative, Inc.



P. O. Box 7, Friendship, MD 20758

www.circleofangels.org

director@circleofangels.org

(301) 778-3848



VIA ELECTRONIC MAIL

Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

The Circle of Angels Initiative, Inc. has been pushing for years to have local preference as a significant preference in the procurement process. Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB1177 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the Local Government Article of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,
Roseanna E. Vogt, Director

Never forget that one person can change the future of another simply by expanding their horizons.



Circle of Angels Initiative, Inc.

Relationship, Resilience, Results





SCHEIBEL CONSTRUCTION

VIA ELECTRONIC MAIL

Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to **SUPPORT** HB1177 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful taxpayer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the *Local Government Article* of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County taxpayers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

J.A. Scheibel Inc. t/a Scheibel Construction is a fourth-generation family-owned commercial general contracting and construction management firm since 1946. Our business has been headquartered in Calvert County for over 25 years. Scheibel Construction has worked for Calvert County for over 40 years. All Owners of Scheibel Construction are Calvert County Residents. More than 60% of our entire firm resides in Calvert County. Several other counties (including Montgomery County, Prince Georges County, Howard County, and Queen Anne County) have incorporated this into their procurement process. It is our hope that the Calvert County Commissioners would endorse this bill to support the local businesses.

Thank you for your kind consideration of our position regarding this important Bill.

Sincerely,
John R. Bailey

President



**Lord and Tucker
Management Consultants, LLC**

4140 Holbrook Lane
Huntingtown, MD 20639
443-532-4531 (Fax/ Office)

March 6, 2023

Via Electronic Mail

Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

Our sincere gratitude goes to each of you and your staff for the remarkable job of keeping us well informed as important matters progress. We write today to SUPPORT HB1177 and request a FAVORABLE Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful tax payer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the Local Government Article of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County tax payers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your kind consideration of our position regarding this important Bill.

Please do not hesitate to contact me with questions.

Sincerely,

Dawn L. Tucker

Dawn L. Tucker, President
Lord and Tucker Management Consultants, LLC



VIA ELECTRONIC MAIL

Calvert County Delegation

Re: HB1177 – Calvert County - Procurement - Local Preference

Dear Delegation:

My sincere gratitude to you and your staff for keeping us well informed as important legislative matters progress. The Calvert County Chamber of Commerce is an organization that represents more than 385 businesses which collectively supports nearly 14,000 employees working together to develop a productive climate in which to conduct business. For too long, businesses in Calvert County have lost opportunities to those outside of our county and state by a small margin due to the absence of Local Preference. Therefore, as an advocate for our members and the business community, we are submitting this letter to **SUPPORT** HB1177 and request a **FAVORABLE** Committee report.

This Bill represents our request that Title 6 of the Code of Public Local Laws of Maryland, Calvert County (Article 5) provide authority for the Board of County Commissioners of Calvert County to adopt a local preference in competitive solicitations. The Bill requires meaningful taxpayer input by public hearing conducted in accordance with Sections 9-105 and 9-106 of the Local Government Article of the Md. Ann. Code. The request for authority is in recognition that the calculus of finding balance in cost and benefit to County taxpayers is a complex formula that will likely require agility in listening to constituents and revisiting until appropriate balance is achieved.

Thank you for your time and consideration of our position regarding this important Bill.

Sincerely,


Kathryn Maney
President/CEO

The Calvert County Chamber of Commerce

P.O. Box 9 • Prince Frederick, MD 20678-0009 • (located at 120 Dares Beach Road)

(410)535-2577 • Fax (443)295-7213

E-mail: calvertchamber@calvertchamber.org • www.calvertchamber.org