

I am writing to you as a concerned business owner in the hemp industry. I am the sole owner of Foxwell Pharms LLC (a sustainably curated agricultural greenspace dedicated to the cultivation of industrial hemp), Foxwell Farms LLC (a vertically integrated full spectrum cannabinoid producer of self-care and alternative wellness products), and Foxwell Labs LLC (a producer of specialty cannabinoid products). All of these businesses are base in my hometown of Anne Arundel County, and actively work to support our communities through various outreach networks, community charities, and educational classes. We have seen a benefit not only in our local environment and watershed from our agricultural practices, but also a positive impact in the lives of those that have utilized our hemp products.

As a woman-owned business, I have had the privilege to find success in this male-centric field. After four years of effort, meticulous planning, and copious expenditures to the tune of \$350,000, it pains me to see our industry set for the chopping block. Coming from meager beginnings in a blue-collar family, my efforts in this industry have been a labor of passion and determination. My companies buy local, supply local, support local in every way possible. Our products are produced in Maryland, above current quality standards and regulations. We ambitiously look to the future for opportunities to grow and further support our county, our state, our home.

As unintentional as it may be, the current verbiage in SB516 calls for an end to the hemp industry. For years we have struggled in the shadow of big cannabis, fought to obtain space in a non-supported market, did our due diligence – endlessly researched, created innovative products, broke through the monetary glass ceiling and overcame every single barrier to entry laid out before us – all for one bill to sweep it all away.

Maryland's cannabis and hemp industries are not the same. While Cannabis sativa L is the basis of both markets, the hemp industry has tirelessly worked to develop a deeper understanding of the plant and its interactions with the body – focusing strongly on the therapeutic benefits. In contrast, time has shown us the only thing large cannabis companies are interested in is exploiting the low hanging fruit – Delta 9 THC. Why would the legislature actively work to legalize and support a federally illegal industry at the cost of disenfranchising and ostracizing a federally legal industry, that has honestly brought more legitimized good to the people?

Closing the doors to Maryland's hemp industry not only sets the state back in the national marketplace, but also alienates the thousands of citizens that rely on hemp products in their daily lives. These individuals are not relying on hemp products to achieve intoxication. By contrast, they are using cannabinoid-rich topicals, salves, personal care items, consumables, etc to address their own personal needs, often times at the suggestion of medical professionals. Please do not take away our ability to create, produce, and sell these very much needed products in favor of high Delta 9 THC cannabis.

Instead, I would ask that the legislature lean towards regulation rather than eradication. In the interest of public and consumer safety, I strongly believe that both industries (hemp and cannabis) would benefit from clear and transparent regulation and enforcement. Stricter labeling requirements and testing standards would work to eliminate hazards and risk to our consumers and add a layer of legitimacy to both industries.

As a producer of hemp products, I would like to see the language of the bill amended to remove THC caps from hemp/cannabis products. The 2018 Farm Bill allows for the sale of hemp-derived products containing less than 0.3% Delta 9 THC on a dry weight basis, or 3mg per gram

of product. As written, SB516 limits the amount of THC to 2.5mg per package, regardless of package size – rendering all full spectrum products illegal to produce and sell within the state. These types of limitations will force our industry to crumble. We cannot adapt and flourish under this new legislation. Most of us will not receive the opportunity to see a cannabis license due to financial constraints, fear of an unknown marketplace, and reluctance to join an industry (cannabis) that has routinely belittled and taken advantage of our industry’s tenacity and innovative spirit.

As a farmer, I would like to see my ability to cultivate Cannabis sativa L protected. I would like to know that Maryland is actively working to create legislation that supports inclusion of the hemp industry, rather than positioning my farm, my crop, my livelihood on the chopping block.

Thank you for your time.

Sincerely,

Kenna Musselman

Kenna Musselman, Founder & Operator
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Proposed Amendments to SB516

Page 18, line 19: (C) (1) A DELTA-9-TETRAHYDROCANNABINOL
CONCENTRATION GREATER THAN [0.3%] 1% ON A DRY WEIGHT BASIS.

Page 69, lines 24: (A) (1) [0.5 MILLIGRAMS OF TETRAHYDROCANNABINOL PER
SERVING OR 2.5 MILLIGRAMS OF TETRAHYDROCANNABINOL] 1% DELTA-9-

TETRAHYDROCANNABINOL ON A DRY WEIGHT BASIS UNLESS THE PERSON IS
LICENSED

Page 70, Line 8, STIRKE : [(B) A PERSON MAY NOT SELL OR DISTRIBUTE A
CANNABINOID PRODUCT THAT IS NOT DERIVED FROM NATURALLY
OCCURRING BIOLOGICALLY ACTIVE CHEMICAL CONSTITUENTS.