

March 8, 2023

Testimony Submitted “**Favorable with Amendments**”

Dear Honorable Members of the Maryland Senate,

My name is Scott Philbrick, and I am the co-founder and CEO of Resynate, a Maryland-based CBD company that produces high-quality, natural, & full panel third party tested full-spectrum CBD and botanical products. I am writing to express my strong opposition to **section 36–1103** of the proposed bill 0516, Cannabis Reform Act, which would limit the overall THC content of products for human consumption or inhalation that contains more than 0.5 milligrams of THC per serving, or 2.5 milligrams of THC per package.

As a business owner who has helped to build Resynate from the ground up, I am deeply concerned about the impact that this bill would have on our customers, our community, and our business. Our customers come to us because they trust us to provide them with safe, effective, and high-quality CBD products that are free from harmful contaminants, solvents, pesticides, microbials, and are formulated to meet their specific needs. By limiting the overall THC content in our products further, this bill would severely limit our ability to serve our customers effectively and would likely force us to close our doors. We have been in business since 2012, principal office address P.O. Box 1206 Olney, MD 20830-1206. We have put countless hours and all our revenues back into building this business. Last year alone we invested over \$100,000.00 of our own savings from working other jobs just to keep our business afloat and mission to serve our customers sustained.

Quality, education, and sustainability are the cornerstones and core values of our business, and we take great pride in the products that we produce with the utmost care and quality control. We believe that our customers deserve access to the highest quality CBD products that are formulated to meet their individual needs, and we are committed to providing them with the best possible experience and safe/quality products. Losing our business would not only impact my family and me, but it would also affect our community, as we employ a number of individuals who rely on us for their livelihoods, and utilize our products to enhance their health and wellbeing as their testimonies state.

Furthermore, full-spectrum CBD products like we offer contain a wide range of beneficial cannabinoids, terpenes, and flavonoids that work together to produce what is known as the entourage effect. This phenomenon allows the different compounds in the hemp plant to work synergistically, enhancing the overall effectiveness of the product. CBD isolate, on the other hand, is limited to targeting fewer receptor cells within the endocannabinoid system, and is therefore less effective than full-spectrum CBD products. This application to our knowledge and extensive research is only effective for pets.

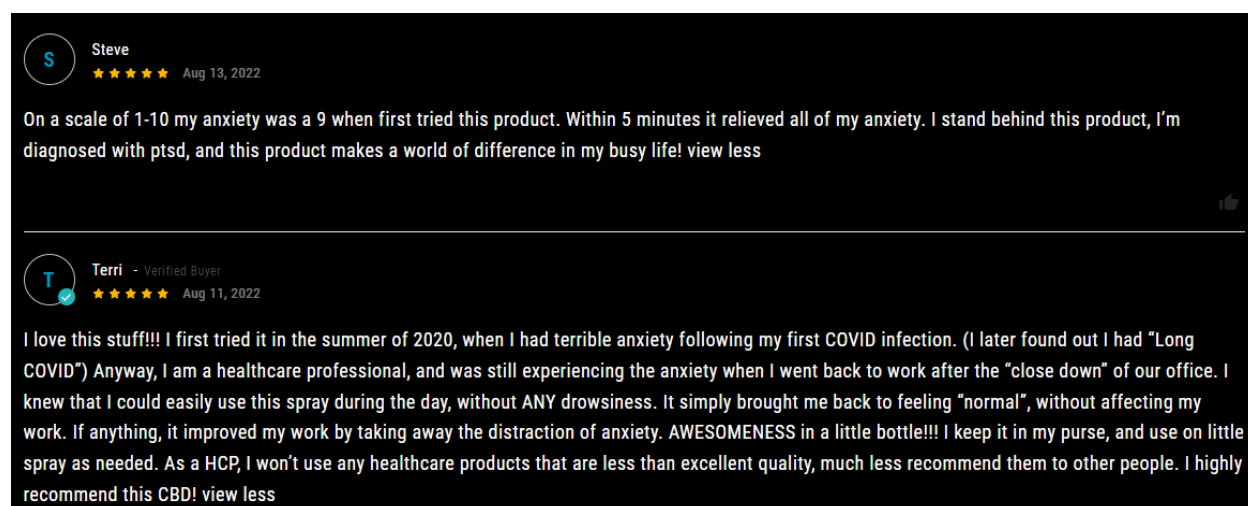
It is bad policy to criminalize a federally legal industry while legalizing what is still a federally illegal industry. The CBD industry deserves to be here, and we are needed to

service the customers we serve. It is also important to differentiate between hemp products and cannabis products, as hemp products contain less than 0.3% THC and are federally legal. Our products are derived from hemp and contain levels of THC that are within the legal limit, and as such, we should not be punished for operating a legal and regulated industry.

We have participated in, and are in full support of Bill HB-1207, which we believe clearly addresses all your potential concerns related to Delta8 and the limit of all THC content in Hemp based products. We are part of the group of good guys that are taking leaps and bounds to do this right, operate compliantly, and separate ourselves from all the bad actors in the industry.

We believe in stricter regulation, and we want to protect public safety from all issues that can arise from an unregulated industry. We welcome regulation, as we believe it will help to ensure that all CBD products meet the highest quality control standards of purity, potency, and consistency. However, we do not believe that limiting the overall THC further from the farm bill requirement of less than 0.3% THC content in our products is the right approach. The defining difference between hemp and marijuana is their psychoactive component: tetrahydrocannabinol, or THC. Hemp has 0.3% or less THC, meaning hemp-derived products don't contain enough THC to create the "high" traditionally associated with marijuana for the end user or consumer.

Here are a couple examples of verified customer reviews, and a DEA licensed third-party lab result for the very same product (Full spectrum CBD Oral Spray) of which this referenced section of the bill would render this product illegal. Under current federal standards it produces a "ND" (Non-Detect) for all forms of THC based on current LOQ of 0.20 mg/g (Limit of Quantitation) from a licensed cannabis third party lab.



The image shows a screenshot of two verified customer reviews for a CBD product. The first review is from Steve, dated August 13, 2022, with a 5-star rating. He states that on a scale of 1-10, his anxiety was a 9 when he first tried the product, but it was relieved within 5 minutes. He stands behind the product, mentioning he is diagnosed with PTSD and the product makes a world of difference in his busy life. The second review is from Terri, a verified buyer, dated August 11, 2022, also with a 5-star rating. She shares that she first tried the product in the summer of 2020, during her first COVID infection, which she later learned was "Long COVID". As a healthcare professional, she was still experiencing anxiety when she returned to work after the office "close down". She found the spray useful during the day without any drowsiness, helping her feel "normal" and improving her work by removing the distraction of anxiety. She highly recommends the product, noting its quality and her personal use.

**S** Steve  
★★★★★ Aug 13, 2022

On a scale of 1-10 my anxiety was a 9 when first tried this product. Within 5 minutes it relieved all of my anxiety. I stand behind this product, I'm diagnosed with ptsd, and this product makes a world of difference in my busy life! view less

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**T** Terri - Verified Buyer  
★★★★★ Aug 11, 2022

I love this stuff!!! I first tried it in the summer of 2020, when I had terrible anxiety following my first COVID infection. (I later found out I had "Long COVID") Anyway, I am a healthcare professional, and was still experiencing the anxiety when I went back to work after the "close down" of our office. I knew that I could easily use this spray during the day, without ANY drowsiness. It simply brought me back to feeling "normal", without affecting my work. If anything, it improved my work by taking away the distraction of anxiety. AWESOMENESS in a little bottle!!! I keep it in my purse, and use on little spray as needed. As a HCP, I won't use any healthcare products that are less than excellent quality, much less recommend them to other people. I highly recommend this CBD! view less

Link to Certificate of Analysis:

[https://cdn.shopify.com/s/files/1/0096/7334/3054/files/2212HGL5340.19806 -  
\\_Resynate LLC - CBD Tincture.pdf?v=1672948374](https://cdn.shopify.com/s/files/1/0096/7334/3054/files/2212HGL5340.19806_-_Resynate_LLC_-_CBD_Tincture.pdf?v=1672948374)

In conclusion, I urge you to consider the negative impact that this bill would have on our business and on our customers. We are committed to providing safe, effective, and high-quality CBD products to our customers, and we believe that we have a valuable role to play in the Maryland hemp industry. I respectfully ask that you vote in favor of this bill, with amendments to section 36-1103, that support our industry and our customer's best interest.

Thank you for your careful consideration.

Sincerely,

Scott Philbrick  
Co-Founder and CEO, Resynate, LLC.