



# MONTGOMERY COUNTY PUBLIC SCHOOLS

www.montgomeryschoolsmd.org

MARYLAND

January 15, 2020

Mr. Jean Souliere  
BusPatrol America LLC  
8540 Cinder Bed Road, Unit #400  
Lorton, Virginia 22079



Dear Mr. Souliere:

I am pleased that we have reached final agreement on the second amendment to the contract between Montgomery County Public Schools (MCPS) and BusPatrol America LLC (BusPatrol). This amendment, which represents the conclusion of months of negotiations and related audit activities, updates the agreement to include mutually agreed-upon changes regarding recovery of “cost of investment” and ongoing revenue sharing, equipment ownership, and joint public relations work to promote pedestrian safety.

At this point, the final version of the amendment that was signed by BusPatrol on January 10, 2020, has been approved by the relevant decision-makers at MCPS, Montgomery County Police Department, and Montgomery County, Maryland (Montgomery County) and will be countersigned by MCPS’ superintendent of schools after it has been presented to the Montgomery County Board of Education (Board) for final consent at the Board’s next scheduled business meeting on February 10, 2020. In the meantime, we have agreed to begin distributing revenues in accordance with the agreed-upon revenue sharing arrangement, which provides for 60 percent of collected ticket revenues to be paid to BusPatrol, and the remaining 40 percent of collected ticket revenues to be retained by Montgomery County.

I would like to thank you for your cooperation and collaboration throughout the course of the audit and negotiations and also would like to reiterate our commitment to the School Bus Safety Camera Program. Since partnering with BusPatrol in summer 2016, Montgomery County has issued 140,924 tickets to motorists passing stopped school buses. BusPatrol’s innovative School Bus Safety Camera Program has resulted in over \$27 million in fines that have been reinvested into the expansion of this program. Equally important, the camera system provided by BusPatrol on the interior of our school buses has provided critical student safety features that are essential to the operation of the school system.

We appreciate our partnership with BusPatrol and look forward to our continued work in service of student and pedestrian safety.

Sincerely,

Andrew M. Zuckerman, Ed.D.  
Chief Operating Officer

AMZ:lmt

Copy to:

Mr. Thomas Didone, Assistant Chief,  
Montgomery County Police Department

Office of the Chief Operating Officer

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