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March 6, 2023

To: The Honorable William C. Smith, Jr.

Chair, Judicial Proceedings Committee

From: Kira Wilpone-Welborn, Assistant Attorney General

Consumer Protection Division

Re: Senate Bill 579 - Residential Property - Exclusive Listing Agreements - Limit on

Duration (SUPPORT WITH AMENDMENT)

The Consumer Protection Division of the Office of the Attorney General (the "Division") supports with amendment Senate Bill 579 sponsored by Senator Antonio Hayes. Senate Bill 579 would limit any exclusive listing agreement entered into by a homeowner to a one-year term. Limiting the duration of an exclusive listing agreement to one year is a common-sense restriction that protects the real estate brokers and salespersons providing listing and selling services and the homeowners.

Although Senate Bill 579 proposes appropriate restrictions to the duration of an exclusive listing agreement, the Division is concerned that the definition of "residential property" used in the bill is unduly restrictive. Senate Bill 579 defines a residential property as "real property improved by four or fewer single-family dwelling units that are designed principally and are intended for human habitation." See pg. 2, lines 17-19. As drafted, the Division is concerned that homes in condominium buildings and townhome communities with more than four units may be inadvertently excluded from the important protections Senate Bill 579 seeks to provide. As such, the Division recommends that Senate Bill 579's definition of residential property be expanded to ensure that all residential property is covered by the one-year limitation for exclusive listing agreements.

The Division requests that the Judicial Proceedings Committee give Senate Bill 579 a favorable report with amendment.

Cc: The Honorable Antonio Hayes

Members, Judicial Proceedings Committee