



**RE: SB 692**

**Position: Support as Passed the Senate**

**Thursday, March 30, 2023**

**SB 692 Income Tax – Credit for Purchase of Zero-Emission and Hybrid Mobile Machinery**

Dear Chair Atterbeary and Members of the House Ways and Means Committee:

On behalf of United Rentals, I am submitting this letter in full support of SB 692 as passed by the Senate.

Today, some in the rental industry are piloting zero-emissions equipment. As with any new technology, acceptance and adoption will take some time and education.

Manufacturers are just starting to develop and introduce new zero emission equipment and it's expensive. As with any new technology, the cost of a zero emission piece of equipment is much higher than a comparable gas or diesel piece of equipment.

SB 692 provides a tax credit for the purchase of zero & hybrid emission equipment. The bill is also intended to apply to companies with rental locations in MD, employing people in MD, and paying taxes in MD.

The tax credit provided under SB 692 will help mitigate the significant upfront cost of purchasing zero emission equipment and will make the rental of zero emission equipment more competitive with comparable gas or diesel equipment. This in turn will provide a better opportunity for end users to test out the new zero emission fleet for use on their jobsites.

The sunset date on SB 692 has been amended and reduces the duration of the program from 10 to 5 years. It is our hope that during this period industry and the agency responsible for administering the program will have had adequate time to evaluate the program and possibly look to extend the program.

I urge your support in passing SB 692 as passed by the Senate.

Respectively submitted

Ed Noonan – Director of Government  
Affairs United Rentals