

Statement of the Maryland Federation of National Active and Retired Federal Employees – State Legislative Committee House Bill 1185 Income Tax – Credit for Long Term Care Premiums

Good Afternoon, Madame Chair and Members of the Ways and Means Committee. My name is Paul Schwartz and I am the Chair of the State Legislative Committee (SLC) of the Maryland Federation of NARFE, the National Active and Retired Federal Employees Association. The mission of NARFE is to promote the general welfare of current and potential Federal annuitants by advising them with respect to their rights under retirement laws and regulations. We represent approximately 300,000 Federal employees and annuitants living in Maryland.

For many years, the NARFE SLC has advocated for legislation in Maryland which would foster the purchase of long term care (LTC) insurance by Maryland consumers. With this bill, we see the opportunity to help older LTC policy holders by offering substantial annual relief for their ever increasing annual premiums. For the benefit of all Maryland taxpayers, NARFE supports House Bill 1185, Income Tax – Credit for Long Term Care Insurance.

What HB 1185 Will Do

Under current Maryland law, a taxpayer can take a one-time only credit against the State income tax for 100% of your eligible LTC insurance premiums to a maximum of \$500. HB 1185 will allow eligible taxpayers to take an annual credit to a maximum of \$250 for a taxable year beginning after December

31, 2023, but before January 1, 2026, and a maximum of \$500 for a taxable year beginning after December 31, 2025; applying the Act to taxable years beginning after December 31, 2023 and so on.

LTC Insurance Tax Credits under Federal and Maryland Law

It is helpful to look at the tax credits possible under HB 1185 in the context of current LTC tax credit legislation. Tax credits for LTC insurance have been in place since 1996 for Federal tax returns. Federal law treats LTC premiums as deductible unreimbursed medical expenses, but only if an individual's unreimbursed medical expenses exceed 10% of the individual's Federal adjusted gross income. LTC premiums may also qualify for pretax reimbursement plans such as Health Savings Accounts.

In Maryland, since 2000 Maryland law has provided for the one-time \$500 tax credit described above for taxpayers. In addition, since 1998, any employer, including organizations exempt from taxation under \$501(c)(3) or (4) of the Internal Revenue Code, that provides long-term care insurance as part of an employee benefit package may claim a credit for costs incurred during the taxable year. The credit may be taken against corporate income tax, personal income tax, insurance premiums tax or public service company franchise tax. The same credit may not, however, be applied to more than one tax type.

Sole proprietorships, corporations and pass-through entities, such as partnerships, subchapter S corporations, limited liability companies and business trusts may claim the tax credit. The credit allowed is 5% of the employer's cost which may not exceed the lesser of \$5,000, or \$100 for each employee in the State covered by long-term care insurance provided under the employee benefits package. If the credit is more than the tax liability, the unused credit may be carried forward for the next five (5) tax years.

Thus, the robust tax credits which HB 1185 would provide will offer significant help to older LTC insurance holders compared to the status quo of Federal and Maryland law.

The Importance of LTC Insurance

As noted above, HB 1185 will help older taxpayers who bought LTC policies in the early days keep their policies, which is important because of the likelihood they will need LTC. As all members of this Committee are well aware, statistics show that Maryland faces an aging population of Baby Boomers — by 2030, 25% of Maryland residents will be 60 years old or older. Figures from the Federal Department of Health and Human Services show that over ½ of all persons 65 years old and older will need substantial amounts of Long Term Care at some point in their lives, and about 15% of these seniors will need 5 or more years of Long Term Care. The costs of Long Term Care are high -- ranging from around \$50,000 a year for home health aides to well over \$100,000 for nursing home care.

If a Maryland taxpayer who has a longstanding LTC policy is faced with exorbitant premium increases, he or she may consider letting the policy lapse and taking their chances with Medicare or Medicaid, believing these will help – but they will be disappointed. Medicare's coverage of nursing home care is quite limited. Medicare covers only up to 100 days of "skilled nursing care" per illness. To qualify, you must enter a Medicare-approved "skilled nursing facility" or nursing home within 30 days of a hospital stay that lasted at least three days. The care in the nursing home must be for the same condition as the hospital stay.

Regarding Medicaid, middle class families generally cannot qualify. Medicaid helps needy individuals pay for long-term care, but you do not need to be completely destitute to qualify. While in general a Medicaid applicant can have no more than \$2,000 in assets in order to qualify, this figure is higher in

some states and there are many assets that don't count toward this limit. For example, the applicant's home will not be considered a countable asset for eligibility purposes to the extent the equity in the home is less than \$585,000, with the states having the option of raising this limit to \$878,000 (in 2019). In all states, the house may be kept with no equity limit if the Medicaid applicant's spouse or another dependent relative lives there. In addition the spouse of a nursing home resident may keep one half of the couple's joint assets up to \$126,420 (in 2019). But other assets may be subject to what is called a Medicaid spend-down which can be quite complicated and usually needs the work of an experienced attorney to accomplish.

In light of all this, long term care insurance can be a good choice. We suggest that the new continuing and larger tax credit provided under HB 1185 will allow many taxpayers to keep their LTC insurance when the alternative would be dropping an unaffordable policy, and having to rely on Medicare or Medicaid coverage, the latter of which would significantly increase state spending.

In preparing my statement, I looked on the Maryland General Assembly website at all of the hearings on the site on the prior versions of this bill – and there were quite a few as many of you know. In some earlier years, the LTC tax credit bills had numerous sponsors and bipartisan support, yet failed to make it out of committee. The Fiscal Notes for these earlier bills of course showed a decrease in revenue from expected use of the tax credit, but the Notes would ignore and never discuss the potential savings in state Medicaid spending from people using LTC insurance instead of Medicaid. The Fiscal Note for this HB 1185 is no different.

I hope you will see this bill as a win-win for both taxpayers and the state and give a favorable report for HB 1185.

Thank you.

Paul Schwartz
