

The Honorable Brian J. Feldman
Chair, Senate Education Energy & Environment Committee
2 West Miller State Office Building
Annapolis, Maryland 21401

Jari Beasley Written Testimony
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RE: Senate Bill 416: Renewable Energy – Customer-Sited Solar Program
FAVORABLE

My name is Jari Beasley. I am from Prince Georges County, Maryland, and graduated Oxon Hill High School in 2006 . I earned my Bachelor's degree from Towson University in 2011. I am proud to be a local Marylander who has been working in the solar industry for over 12 years (majority of my professional career).

I started off working for Astrum Solar in 2012 and then joined EDGE in 2014. Over my almost 10 years at EDGE, I have worked closely with our customers, install teams, counties, permitting agencies, and utilities such as BGE, PEPCO, SMECO, and Potomac Edison to make sure thousands of my fellow Marylander a smooth transition powering their homes from the cleanest source of power we know, the sun! Being at EDGE has changed my life in more ways than just a job. EDGE is just not a company-it is a family who all want the best for our homeowners whether it is in our Solar department or our weatherization department (which make our company unique to be able to offer both). I have a true love for renewable energy, helping my community, and going green! Of the thousands of homeowners I have worked with, a few stories stand out – I remember one elderly homeowner who had just lost her husband and she also had her 3 grandsons living with her. She was not earning much money and her electric bill was pretty high. She did not have the funds to buy solar straight out. She chose to do Financing - which was very beneficial to her. She was excited to produce SRECS as well as the MD Grant-which played a big role in her going solar. This homeowner still calls me every year around the holidays to check in and also thank EDGE again for her solar after 3 years of going green!