

OC RV & Van Lifestyle Show PO Box 1656 Berlin, MD 21811 410-808-6486 www.ocrvshow.com

Delegate Marc Korman Room 251 House Office Building Annapolis, Maryland 21401

RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Delegate Korman and Members of the Environment and Transportation Committee,

As the organizer of the Ocean City RV (OCRV) Show, I'm writing to address a current limitation that impacts Maryland's RV industry and the overall success of RV shows within our state, including the one we proudly host in Ocean City.

Maryland's existing regulations restrict RV dealers to participating in only two shows per year unless they operate multiple dealership locations. This rule poses a significant challenge, especially with the introduction of the OCRV Show alongside the two existing shows in Timonium. The majority of dealers, having just one location, are forced to choose, missing out on the opportunity to engage with a broader audience and potentially increase their sales.

The OCRV Show has been designed to complement, not compete with, the established Timonium shows. Our goal is to expand the RV community's reach, offering dealers and consumers more opportunities to connect. By amending the current rule to allow dealers to participate in more than two shows annually, we can foster a more vibrant, inclusive, and economically beneficial RV market in Maryland.

This change would not only benefit dealers by increasing their exposure and sales opportunities but also enhance the consumer experience by providing more options and access to the RV lifestyle. Furthermore, it would contribute positively to Maryland's economy by driving up sales, generating additional tax revenue, and creating a more dynamic market.

We kindly request your support in revising this regulation to allow for greater dealer participation in RV shows across Maryland. Such an amendment would be a significant step forward for the RV industry and the many Maryland residents who enjoy the freedom and joy that RVing offers.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Rich Hutchins Jr.

Richard Hutchins Jr.
OC RV Show Promoter
Beach Chicken Productions LLC