



Delegate Marc Korman
Room 251
House Office Building
Annapolis, Maryland 21401

RE: SUPPORT - HB840/SB0976 Vehicle Laws - Annual Vehicle Shows - Motor and Trailer Homes

Dear Delegate, Korman and Members of the Environment and Transportation Committee,

As a participant of the Ocean City RV Show and the Timonium show, I'm writing to address the current limitation that impacts Maryland's RV industry, and the overall success of RV shows within our state.

Maryland's existing regulations restrict us RV dealers from participating in a limit of two shows per year; unless they operate/own multiple dealership locations. This rule causes a significant challenge with the introduction of the OCRV Show; due to their being two existing Timonium RV Shows. Since many dealers in Maryland, operate with one location, they are forced to choose between the shows, forcing us to miss out on the opportunity to engage with a wider range of audience and potentially increase our sales.

Our goal is to expand the RV community's reach, by offering consumers more opportunities to connect with different dealers, so they can learn more about the RV experience. We strive for families to spend more time together and experience the RV life together. By amending the current rule to allow dealers to participate in more than two shows annually, we can foster a more vibrant, inclusive, and economically beneficial RV market in Maryland.

This change would not only benefit us dealers by increasing their exposure and sales opportunities but also enhance the consumer experience by providing more options and access to the RV lifestyle. Furthermore, it would contribute positively to Maryland's economy by driving up sales, generating additional tax revenue, and creating a more dynamic market.

We kindly request your support in revising this regulation to allow for greater dealer participation in RV shows across Maryland. Such an amendment would be a significant step forward for the RV industry and the many Maryland residents who enjoy the freedom and joy that RVing offers.

I strongly and respectfully request that this committee provide HB840/SB0976 with a favorable report.

Ian Raymond

Ian Raymond
Meyers Bay RV
General Sales Manager