



Delmock Technologies, Inc. 1213 Hollins St., Ste. 100, Baltimore, MD, 21223  
Telephone: 301-772-9400 Facsimile: 240-524-2348

Friday, February 28, 2025

Dear Chair Barnes and esteemed members of the Appropriations Committee,

My name is Tony Jones, and I am submitting this testimony on behalf of Delmock Technologies Inc. (DTI) in strong support of **House Bill 1432**. We extend our sincere gratitude to Delegate C.T. Wilson for introducing this vital legislation that aims to enhance the coordination of resources for Minority Business Enterprises (MBEs) in Maryland.

#### **About Delmock Technologies Inc.**

Established in 2002, Delmock Technologies Incorporated (DTI) is a Baltimore-based, certified HUBZone business providing complex, mission-critical Information Technology (IT), cybersecurity solutions, and advisory support for state and federal markets. Our firm holds MBE certifications from the Maryland Department of Transportation (MDOT) as well as Small Disadvantaged Business (SDB) and Disadvantaged Business Enterprise (DBE) designations via the U.S. Small Business Administration (SBA).

Since moving our headquarters to South Baltimore in 2011, DTI has remained committed to supporting the Baltimore City community. Over the years, we have successfully partnered with federal, state, and local government agencies, completing more than 50 contracts with a total value exceeding \$36 million.

#### **The Importance of HB 1432**

Delmock Technologies Inc. is a testament to the vital role that state agencies and initiatives play in sustaining and growing MBEs. In 2022, with the support of the Maryland Department of Commerce, our company secured grant funding at a pivotal time. This support was instrumental in sustaining operations following the launch of our new business offering, Retail Sportsbook, at Riverboat on the Potomac.

HB 1432 proposes critical measures to enhance MBE support by improving the coordination of resources among the Governor's Office of Small, Minority, and Women Business Affairs, the Department of Commerce, and the Office of the Comptroller. By streamlining access to tax incentives, grants, and technical assistance, this bill will directly strengthen businesses like ours, providing essential tools for sustainability and growth.

For many MBEs, the resources outlined in HB 1432 could mean the difference between business success and failure. Strengthening coordination among key agencies will not only empower existing minority-owned businesses but also encourage the development of new enterprises, fostering greater economic growth and opportunity across Maryland.

Delmock Technologies Inc. strongly supports HB 1432 and urges the committee to vote favorably on this legislation. Thank you for your time and attention. I respectfully urge your support for HB 1432.

**Respectfully submitted,**



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*Antonio (Tony) Jones*, Chief Business Strategist  
Delmock Technologies, Inc.