



WMDA/CAR Service Station
and Automotive Repair Association

Chair: Senator Guy Guzzone, Vice Chair Senator Jim Rosapepe, Member of Budget, and Taxation Committee

RE: SB850 State Lottery -Ticket Purchase and Delivery by Third Party Entity- Authorization

Position: Oppose

My name is Kirk McCauley, my employer is WMDA/CAR, we represent service stations convenience stores and repair facilities across the state as a non- profit trade group.

The Fiscal and Policy Note says it all, "the bill does not have a material impact on State lottery Revenues."

No impact on revenue means the third party entity is taking away from brick and mortar agents with no gain in revenue to the State of Maryland. Our lottery agents took a massive hit on their program last year with a reduction in cashing commission and a reduction in selling commission. This would only add to that loss.

The third party entity that was at the table on House side was a company from Malta. Texas had third party entity selling lottery tickets and that has been suspended, and an investigation is underway over millions in lottery winnings.

Stakeholders are collaborating with Maryland lottery to let current agents sell subscriptions and develop other programs, helping over 4000 state agents and increasing sales with Maryland businesses and thousands of their employees.

Please Give SB850 an Unfavorable Report

Any questions can be addressed to Kirk McCauley, 301-775-0221 or kmccauley@wmda.net