Senate - Sponsor Testimony for HB 920 -2025.pdf Uploaded by: Ryan Spiegel

Position: FAV

Ryan Spiegel

Legislative District 17

Montgomery County

Appropriations Committee Subcommittees

Public Safety and Administration

Oversight Committee on Pensions



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THE MARYLAND HOUSE OF DELEGATES Annapolis, Maryland 21401

Institutions of Postsecondary Education Institutional Debt - Report (HB 920) - 2025 Testimony of Delegate Ryan Spiegel – Favorable

Chair Feldman, Vice Chair Kagan, and Members of the Committee:

HB 920 establishes reporting requirements to provide insight into an overlooked type of debt many Marylanders owe to their colleges or universities—*institutional* debt, or debt they owe directly to a higher education institution.

The bill requires Maryland's higher education institutions to report annually to the Maryland Higher Education Commission (MHEC) on the overall amount of debt students owe directly to the institution, alongside other important statistics, including the demographics of the students who own this debt, whether or not they were Pell Grant recipients, and the types of charges for which students owe debt.

We hear frequently about the student debt crisis and its two main components: federal student loans provided by the government and private student loans provided by student financing companies. However, there is another type of debt that can also plague students long after they leave—institutional debt, which is debt a student owes directly to their college or university for any number of reasons, including administrative fees and other charges posted to a student's account.

This debt follows students into their professional lives in the same way that student loans do. Not only can institutions pursue students for this debt, but they can also withhold vital information needed for careers, such as academic transcripts, from students owing this debt.

While one study estimates that approximately 125,000 Marylanders may owe as much as \$332 million in institutional debt, the precise landscape of institutional debt in our state remains unknown, because only higher education institutions know what is owed and by whom; there is currently no obligation for them to disclose this information.

HB 920 gives Maryland policymakers and consumers insight into the institutional debt landscape facing our residents, by requiring higher education institutions to report anonymized data annually on the debt owed directly to

them and the demographics of the people who owe this debt, so that we can have a better picture of not only what kind of debt our institutions collect on, but also the people these practices impact.

This bill does <u>not</u> alter any institution's operating procedures or debt collection practices. It merely requires them to report to the State the information they should already have on file. It is hard to imagine that this requirement could not be addressed with existing or minimal additional resources, given the information management systems and other reporting requirements of higher education institutions.

In 2022, the State Council of Higher Education for Virginia produced <u>a report on institutional debt owed by Virginians</u>, and the results showed staggering inequities in who owes this debt, demonstrating that institutional debt is not a burden equally shared among the student population: while Black and Hispanic students comprise 17 percent and 8 percent of enrolled undergraduates at Virginia schools, they make up 40 percent and 11 percent (respectively) of those students who owe debts to their schools.

These inequities are startling—and without HB 920, we have absolutely no idea if they are happening in Maryland. Beyond the demographic concerns, the sheer volume of overall debt owed to schools in Maryland is also unknown. Shining a light on this information will help us better understand the scope of the problem of this type of student debt, so we can develop appropriate policies and strategies for addressing it.

Thank you and I ask for a favorable report on HB 920.

3.31 - HB 920 - Institutions of Postsecondary Educ Uploaded by: Tonaeya Moore

Position: FAV



HB 920 - Institutions of Postsecondary Education - Institutional Debt - Report Senate Education, Energy, and the Environment Committee April 2, 2025 SUPPORT

Chair Feldman, Vice-Chair, and members of the committee, thank you for the opportunity to submit testimony in support of House Bill 920. This bill would require an institution of postsecondary education in Maryland to annually report to the Maryland Higher Education Commission (MHEC) on its so-called "institutional debts": debts owed to the school by its students.

The CASH Campaign of Maryland promotes economic advancement for low-to-moderate income individuals and families in Baltimore and across Maryland. CASH accomplishes its mission through operating a portfolio of direct service programs, building organizational and field capacity, and leading policy and advocacy initiatives to strengthen family economic stability. CASH and its partners across the state achieve this by providing free tax preparation services through the IRS program 'VITA', offering free financial education and coaching, and engaging in policy research and advocacy. Almost 4,000 of CASH's tax preparation clients earn less than \$10,000 annually. More than half earn less than \$20,000.

National data suggest that these debts disproportionately burden low-income students and communities of color, and that they create barriers to retention, completion, and employment. Maryland deserves to know exactly how these debts are burdening communities in the state. Critically, this bill does not affect schools' ability to collect these debts or otherwise change school conduct. It is merely a sun lighting bill to permit policymakers and advocates to understand better the scope of institutional debts in Maryland.

HB 920 would require:

- Institutions of postsecondary education to annually report to MHEC on their institutional debt portfolios and collection practices, including the outstanding balance and number of affected students and associated demographic data; and
- MHEC to make these reports available to the General Assembly and public.

According to the national study, more than 125,000 current and former Maryland students may collectively owe their schools over \$332 million, for an average of more than \$2,600 per student. These debts are not borne evenly across the enrolled student population, as they disproportionately impact low-income and communities of color. Through HB 920, Maryland lawmakers can obtain the data they need to determine whether policy interventions are necessary to create a more equitable system of higher education.

Thus, we encourage you to return a favorable report for HB 920.

¹ https://sr.ithaka.org/blog/a-state-by-state-snapshot-of-stranded-credits-data-and-policy/

2025.04.02 Written Testimony HB 920.pdf Uploaded by: Winston Berkman-Breen

Position: FAV

Written Testimony of Student and Borrower Advocates at a Public Hearing before the Senate Education, Energy, and the Environment Committee on HB 920

"Institutions of Postsecondary Education - Institutional Debt - Report"

IN FAVOR

April 2, 2025

Chair Feldman, Vice Chair Kagan, and Members of the Committee:

The undersigned three organizations, representing Maryland student loan borrowers, educators, and workers, write in favor of HB 920, which would require institutions of postsecondary education to submit reports to the State about the debts owed to them by their students—so-called "institutional debts"—and about the practices these schools undertake to collect these debts. National data suggest that these debts disproportionately burden low-income students and communities of color, and that they create barriers to retention, completion, and employment. Maryland deserves to know exactly how these debts are burdening communities in the state.

Critically, this bill does not affect schools' ability to collect these debts or otherwise change school conduct. It is merely a sunlighting bill to permit policymakers and advocates to understand better the scope of institutional debts in Maryland.

Institutional debts pose significant challenges, and little data exists about their scope or source, but the data that does exist is concerning.

Institutional debts create financial, educational, and professional barriers for Maryland residents. Although often overlooked or underappreciated as a form of student debt, they are as legally enforceable as student loans owed to banks or to the federal government. Schools engage in a variety of collection activities while seeking repayment of these debts, ranging from withholding students' academic transcripts to suing them in state court. Two sessions ago, the Legislature passed and the Governor signed HB 384, which prohibited the withholding of transcripts as a collection tactic, given its extreme harm to students and low rate of return on the debt. HB 920 would require reporting on those same debts, which are still collected by schools.

Although the harm they cause is known, research on institutional debts themselves is limited because schools are generally the only stakeholders with access to the relevant data, which

makes the scope of these debts difficult to quantify. This is true both of the underlying expenses that caused these debts and their extent.

The circumstances that lead to an institutional debt accruing against a student are opaque. Some of these account balances may result from unknown fees, but at least one study suggests that a significant portion are often due to a misalignment between schools' refund dates and federal financial aid refund deadlines that can result in students' Pell Grants or other financial aid being recalled by the U.S. Department of Education when a student withdraws. When schools have to return these financial aid funds, they then charge the student for the returned amount. These balances may be a few thousand dollars, for which the student should never have been responsible. This is particularly concerning given the number of students nationwide who dropped out of their programs during—and often due to—the COVID-19 pandemic. One study estimates that during the pandemic's first two years, 750,000 students in California accrued \$390 million in institutional debts due to this practice.

These debts, however they accrue, are extensive. One report based on national school survey responses revealed that institutional debts total \$15 billion nationwide and affect an estimated 6.6 million individuals.⁴ According to that report, the average balance owed at community colleges is more than \$631.⁵ A recent report by the Virginia Secretary of Education, which was derived from actual school data and is discussed in greater detail below, revealed that the average debt owed at a 2-year public college was \$687,⁶ which aligns with the national study.

In September 2024, the Student Borrower Protection Center submitted Maryland Public Information Act FOIA requests to twelve public higher education institutions in the state of Maryland, including four-year and community college institutions, seeking information about the debt that current and (former) students owe to their schools. **Only five out of the twelve institutions provided any data, and even of those that did, the data received was incomplete**. Of the data received, Pell grant recipients held almost twice as much debt as non-Pell recipients and schools are not allowing students to receive transcripts and diplomas if

¹ Charlie Eaton, Jonathan Glater, Laura Hamilton, and Dalié Jiménez, Student Loan Law Initiative, *Creditor Colleges: Canceling Debts that Surged During COVID-19 for Low-Income Students* 7-8 (Mar. 2022), https://protectborrowers.org/wp-content/uploads/2022/03/Creditor-Colleges.pdf (Creditor Colleges).

² Matt Krupnick, The Heckinger Report, *More students are dropping out of college during Covid—and it could get worse* (Feb. 10, 2022),

https://hechingerreport.org/more-students-are-dropping-out-of-college-during-covid-and-it-could-get-worse/.

Treditor Colleges at 4.

⁴ Julia Karon, James Dean Ward, Katherine Bond Hill & Martin Kurzweil, Ithaka S+R, *Solving Stranded Credits* (Oct. 5, 2020), https://sr.ithaka.org/wp-content/uploads/2020/10/SR-Report-Solving-Stranded-Credits-100520.pdf. ⁵ *Id*. at 12.

⁶ Virginia Secretary of Education, *Report on Student Debt Collection Practices and Policies at Public Institutions of Higher Education (2022 Appropriation Act, Item 128.C)*, 16 (Dec. 2022), https://rga.lis.virginia.gov/Published/2022/HD15/PDF (Virginia Report).

their accounts are past due. The following table shows the total outstanding debt at the institutions that responded to the information request.⁷

Institution	Total Outstanding Debt	Total Number of Borrowers
Allegany College of Maryland	\$459,789	291
Bowie State University	\$18,927,859	Unknown
Prince George's Community College	\$14,971,472.63	19,817
Towson University	\$19,936,585.60	7,925
Wor-Wic Community College	\$2,706,202.90	3,747

According to the national study, more than 125,000 current and former Maryland students may collectively owe their schools over \$332 million, for an average of more than \$2,600 per student. The full Maryland data from that study are as follows:

	Public 4-Year	Public 2-Year	Private Nonprofit	Total
Students In Debt	57,622	53,718	13,905	125,245
Total Debt	\$152,397,632	\$67,659,936	\$112,242,880	\$332,300,448
Average Debt	\$2,645	\$1,260	\$8,072	\$2,653

Source: Ithaka Report

⁷ Data available upon request. An analysis of the data is attached to this testimony.

⁸ Julia Karon and James Dean Ward, Ithaka S+R, *A State-by-State Snapshot of Stranded Credits Data and Policy* (May 4, 2021), https://sr.ithaka.org/blog/a-state-by-state-snapshot-of-stranded-credits-data-and-policy/ (Ithaka Report).

Although these figures were not calculated using data directly from all Maryland schools, the results reflect an **under-regulated debt market of over \$330 million**. Although Maryland's average debt owed for all schools is in line with national totals, there are important differences. The national averages are:

	National Public 4-Year	National Public 2-Year	National Private Nonprofit	National Total
Average Debt	\$3,132	\$691	\$5,307	\$2,612

Source: calculations conducted by SBPC based on Ithaka Report

The average institutional debt owed at Maryland's two-year institutions is nearly twice the national average for two-year schools, and the average at Maryland's nonprofit institutions is nearly \$3,000 greater than at nonprofit schools nationwide. To the extent the national study's data is accurate, Maryland policymakers should want to know why their constituents are out of sync with national figures. To the extent the study is not accurate, Maryland policymakers should want access to accurate data, which only Maryland schools can provide.

Finally, what little data is available suggests that institutional debts **disproportionately burden low-income students and Black and Hispanic students**. A study commissioned by the Virginia General Assembly in 2022 required public institutions in the state to report on their institutional debt and collection practices, including demographic data. To our knowledge, this is the first and only report of its kind to draw on actual debt and demographic data, rather than extrapolation. The results make clear that these debts are not borne evenly across the enrolled student population.

For example, although low-income students—as measured by their eligibility for a federal Pell Grant—make up only 30 percent of enrollment at Virginia's two-year public colleges, they comprise 63 percent of those students who owe debts to those schools.¹⁰

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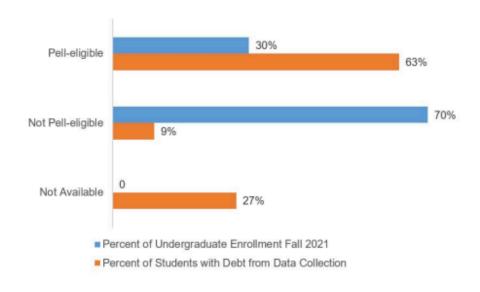
⁹ See Virginia Report.

¹⁰ Virginia Report at 16.

Pell-eligible students with debt at public two-year institutions

Student Type	Total Students with Debt	Share of Total Students with Debt	Total Debt Amount	Share of Total Debt	Averag e Debt Amount
Pell-eligible	9,402	63%	\$7,221,639	71%	\$768
Not Pell-eligible	1,369	9%	\$1,121,655	11%	\$819
Not Available	4,056	27%	\$1,839,295	18%	\$453
Total	14,827	100%	\$10,182,588	100%	\$687

Comparison of undergraduate enrollment and Pell-eligible students: public two-year institutions



Source: Virginia Report

At those same schools, Black and Hispanic students comprise 17 percent and 8 percent of enrolled undergraduates, but make up 40 percent and 11 percent, respectively, of those students who owe debts to their schools. In addition, the average balance among Black students who owe a debt to their school is more than \$120 greater than the average balance among white students who do so, and the average balance among Hispanic students who owe on an institutional debt is more than \$50 greater than the average balance among white students.

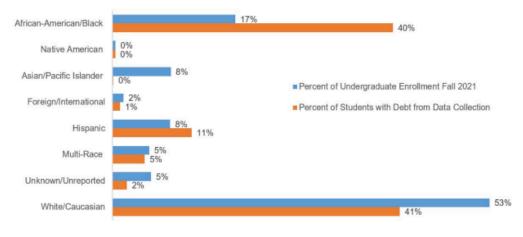
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¹¹ *Id*. at 14.

Student debt by ethnicity at public two-year institutions

Ethnicity	Total Students with Debt	Share of Total Students with Debt	Total Debt Amount	Share of Total Debt	Averag e Debt Amount
African American/Black	5,897	40%	\$4,397,713	43%	\$746
Native American	59	0%	\$45,834	0%	\$777
Asian/Pacific Islander	20	0%	\$11,232	0%	\$562
Foreign/International	160	1%	\$136,730	1%	\$855
Hispanic	1,663	11%	\$1,125,057	11%	\$677
Multi-Race	680	5%	\$481,312	5%	\$708
Unknown/Unreported	305	2%	\$212,136	2%	\$696
White/Caucasian	6,043	41%	\$3,772,575	37%	\$624
			\$10,182,58		
Total	14,827	100%	8	100%	\$687

Comparison of undergraduate enrollment and student debt by race/ethnicity at public two-year institutions



Source: Virginia Report

Here, too, although there is not available demographic data specific to Maryland and institutional debt, the reporting from Virginia suggests these debts exacerbate already-serious racial and socio-economic disparities. There is nothing preventing Maryland policymakers from requesting these same data from schools operating within the state.

Only one school, Allegany College of Maryland, shared information on institutional debt broken down by Pell status, and the information provided mimicked that of the Virginia report. Nearly twice as much institutional debt was owed by Pell grant recipients than non-Pell grant recipients. Allegany College of Maryland reported that Pell grant recipients owed \$255,014 while non-Pell grant recipients owed \$137,610.

Through HB 920, Maryland lawmakers can obtain the data they need to determine whether policy interventions are necessary.

This bill would require schools to annually report on their institutional debts and collection practices. Lawmakers would then be able to make data-driven decisions about how to help students, reduce financial burdens, and improve state workforce outcomes. This data collection would build on work already underway by the federal Consumer Financial Protection Bureau, which has started to conduct regular examinations of schools who engage in institutional lending, ¹² and recognizes that, in addition to institutions of higher education, schools are very often creditors pursuing debts from their students.

Specifically, the bill would require schools to annually report on the total number and balance of accounts with institutional debts, the types of transactions or charges that resulted in the debt, and the schools' collection tactics, among other things. These reported data would be broken down by student demographics, mirroring the Virginia report. These reports would be made to the Maryland Higher Education Commission, which would make them available to the public.

The bill would not change schools' accounting or collection practices or require the cancellation or discharge of any institutional debt. It would merely require reporting on those debts, the way that any other multi-million dollar financial institution reports to the state.

Conclusion

HB 920 is a common-sense bill that would give Maryland policymakers the information they need to determine whether any action is needed to support students' financial stability.

Sincerely,

Student Borrower Protection Center CASH Campaign of Maryland Maryland Center for Collegiate Financial Wellness

Please contact Winston Berkman-Brene, Legal Director with the Student Borrower Protection Center, at winston@protectborrowers.org, if you have any questions or would like to discuss this comment further.

https://www.consumerfinance.gov/about-us/newsroom/consumer-financial-protection-bureau-to-examine-colleges-in-house-lending-practices/.

¹² Press Release, Consumer Fin. Prot. Bureau, *Consumer Financial Protection Bureau to Examine Colleges' In-House Lending Practices* (Jan. 20, 2022),



Maryland Institutional Debt Public Records Analysis

February 2025

Institutional debts, or debts that students owe directly to schools, stem from all sorts of student activity: nonpayment of parking tickets, library fees, or tuition. Although historically overlooked, there is growing understanding that these institutional debts can pose as much a barrier to student success and employment opportunities as traditional student loan debt, and that too often schools engage in harmful and abusive collection practices. The few existing studies show that students of color and low-income students owe a disproportionate amount of this debt and are therefore harmed the most.

The Student Borrower Protection Center (SBPC) submitted Maryland Public Information Act requests to 12 different public higher education institutions in the state of Maryland seeking information about the debt that current and former students owe to their schools. Only five out of the 12 institutions provided any data, and even of those that did, the data received was incomplete.

Table 1. Total Debt and Number of Affected Students by School

Institution	Total Outstanding Debt	Total Number of Debtors
Allegany College of Maryland	\$459,789.00	291
Bowie State University	\$18,927,859.00	Unknown
Prince George's Community College	\$14,971,472.63	19,817
Towson University	\$19,936,585.60	7,925
Wor-Wic Community College	\$2,706,202.90	3,747

While there are still a lot of unknowns about the demographics of the students holding this debt, records provided by Allegany College of Maryland show that the debt is disproportionately owed by women, Black students, and low-income students. No other school responded to SBPC's request for data on debt by demographic. However, reports across the country show that institutional debt disproportionately affects low-income students and students of color.

- Pell Grant recipients owe nearly twice as much as non-Pell recipients, and more than four times more in housing debt.
- Nearly four times as many women owed debt to their school than men.
- Black students owe at least three times as much housing debt than students of other races.



Table 2. Demographics of Students with Institutional Debt Owed to Allegany College of Maryland

Demographics	Students w/ Housing Debt	Total Students w/ Debt
Male	11	64
Female	12	227
Unknown Gender	<5	<5
Black/African-American	16	90
White	<5	163
More than One Race	<5	21
Hispanic	<5	16
Hawaiian-Pacific Islander	<5	<5
Unknown Race/Ethnicity	<5	<5
Pell Status	Dollars Owed Due to Housing	Dollars Owed Total
Pell Recipient	\$54,424.00	\$255,014
Non-Pell Recipient	\$12,741.00	\$137,610

Moreover, the consequences to the Maryland students and former students who owe this debt are severe. Schools are prohibiting students from enrolling in classes and receiving transcripts when they have accounts past due. Allegany College of Maryland, Bowie State University, and Wor-Wic Community College do not let students enroll if they have past-due balances. Prince George's Community College places a hold on a student's account if the amount owed is greater than \$25, and Towson University does the same if the amount owed is over \$250.

All schools reported that they sent past-due accounts to the Central Collection Unit (CCU) of the state of Maryland. Amounts sent to and successfully collected by the CCU remain unknown.

According to the documents SBPC obtained, Maryland schools are withholding the transcripts and diplomas of tens of thousands of Marylanders, preventing them from continuing their education or securing better jobs. This data only scratches the surface. Marylanders deserve to know how much debt is held by institutions, why, and who is affected most by this issue. Maryland House Bill 920 is necessary to understand the scope of these debts and the harm that they cause so that further action can be taken to address that harm.

HB 920_USM_MICUA_MACC_UNFAV (crossover).pdf Uploaded by: Matt Power

Position: UNF







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Opposition

Senate Education, Energy, and the Environment Committee

House Bill 920 – (Spiegel) Institutions of Postsecondary Education

– Institutional Debt – Report

Susan Lawrence, University System of Maryland, slawrence@usmd.edu
Matt Power, Maryland Independent College and University Association, mpower@micua.org
Brad Phillips, Maryland Association of Community Colleges, BPhillips@MDACC.org
April 2, 2025

Thank you for the opportunity to provide testimony, respectfully, in opposition to <u>House Bill</u> <u>920 (Spiegel) Institutions of Postsecondary Education – Institutional Debt – Report</u>. We are writing on behalf of the University System of Maryland, Maryland Independent College and University Association (MICUA) institutions, and the Maryland Association of Community Colleges.

HB 920 fails to provide a purpose for collecting the data and an explanation as to how the information will be utilized. It is unclear how the annual report will help to achieve a certain goal or result. This bill requires compiling data that the institution does not routinely collect. Section C, beginning on page 3, line 22 through page 5 line 26 of the bill would be difficult for most postsecondary institutions to collect for the following reasons:

- Most institutions have a current Enterprise Resource Planning (ERP) system that does not have the level of sophistication to detail the types of charges by tuition, room and board, fees, etc.
- The current ERP system would require a considerable effort to manually identify the basis of the charge. An institution would need to install a new, appropriate system capable of distilling the information requested.
- Institutions would need to hire personnel to support the additional hours to compile the data and manage the annual request. Staff would spend additional time verifying the information for accuracy due to constantly updating and reviewing of the data.

- Institutions do not categorize outstanding debt by race, ethnicity, age, or gender as the student could omit the information. A report on an institution's outstanding debt based on those parameters is not currently available.
- The deadline to submit the report is extremely difficult since many departments are completing annual audits around October 1st, the report is due. This additional reporting requirement obligates institutions to examine data beyond the information they collect for business purposes.
- Several data points are not housed within a single department, rather there are many custodians of the information such as the admissions, financial aid, accounting, registrar, and residence life offices. Thus, it would be a tremendous strain on various departments to collect and compile the data.
- Engagement with third-party vendors to request the data may incur additional costs.

There is language in the bill that authorizes the Maryland Higher Education Commission (MHEC) to impose up to \$10,000 in civil penalties against an institution that fails to submit a report and knowingly provides inaccurate information in the report. As mentioned above, several reasons support an institution's inability to gather the information and provide a meaningful report to MHEC. Thus, it does not seem fair and just for MHEC to be permitted to issue sanctions on an institution that does not have system capability and staff support to collect and compile the data requested in HB 920.

For these reasons, we respectfully request an unfavorable committee report of HB 920.