

# **SB0079\_OCChamber\_Thompson\_FAV.pdf**

Uploaded by: DENNIS RASMUSSEN

Position: FAV



## Ocean City, Maryland Chamber of Commerce

410-213-0144   info@oceancity.org  
oceancity.org   12320 Ocean Gateway, Ocean City, MD 21842

### TESTIMONY OFFERED ON BEHALF OF THE GREATER OCEAN CITY MARYLAND CHAMBER OF COMMERCE

#### IN SUPPORT OF:

#### **SB0079 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers**

#### Before:

#### Judicial Proceedings

Hearing: 1/22/25 at 10:00 AM

The Greater Ocean City Chamber of Commerce, representing more than 700 regional businesses and job creators, **SUPPORTS Senate Bill SB0079 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers**. This legislation would authorize out-of-state motor home or recreational trailer dealers to display motor homes and recreational vehicles at vehicle shows in Worcester County.

Shows like these bring visitors to our region and contribute to Maryland's economy with consumer spending (overnight stays, meals, retail, and other shopping) – the higher quality and quantity the vendors, the more visitors these shows will attract. The way the legislation is written presently, we are limited to use only in-state motor home or recreational trailer dealers, and given our proximity to both Delaware and Virginia, Ocean City would be an attractive location to nearby vendors to enhance these shows.

The Greater Ocean City Chamber respectfully requests a **FAVORABLE REPORT for SB0079**. Please feel free to contact the Chamber directly at 410-213-0144 should you have any questions.

Respectfully,

Amy Thompson  
Executive Director  
[amy@oceancity.org](mailto:amy@oceancity.org)

Bob Thompson  
Legislative Committee Chair  
[bob@t1built.com](mailto:bob@t1built.com)

# **2025 Support for Senate RV Bill-JSE.pdf**

Uploaded by: Jennifer Evans

Position: FAV



OC RV & Van Lifestyle Show  
PO Box 1656 Berlin, MD 21811  
410-808-6486  
[www.ocrvshow.com](http://www.ocrvshow.com)

Senator William C. Smith, Jr.  
2 East Miller Senate Office Building  
Annapolis, Maryland 21401

RE: SUPPORT - SB79/HB163 Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers

Dear Senator Smith and Members of the Judicial Proceedings Committee

I am writing to express strong support for SB79/HB163, which would allow out-of-state RV dealers to display—but not sell—their products at the Ocean City RV & Van Lifestyle Show in Worcester County. This amendment offers a tremendous opportunity to drive economic growth, expand tourism, and better showcase Maryland as a leading destination for outdoor recreation enthusiasts.

Ocean City is a nationally recognized tourist destination that attracts visitors from across the country. In just two years, the OC RV Show has drawn attendees from more than 15 states, including Maryland, Delaware, Pennsylvania, Virginia, and New Jersey, as well as visitors traveling from Florida, Texas, and Connecticut. By allowing out-of-state dealers to display a broader range of RV brands, we can significantly increase the event's appeal and drive even greater attendance—benefiting Maryland dealers through increased exposure and sales opportunities.

Currently, Maryland's RV dealership network does not fully represent the wide array of manufacturers on the market. Major brands such as Airstream, Scamp, Oliver, ATC, and RoadTrek are not available through Maryland dealers. While online research and virtual tours have become common tools for consumers, nothing compares to the experience of exploring an RV in person and engaging directly with manufacturer representatives. Expanding the product selection at the OC RV Show will give consumers a more comprehensive view of their options and empower them to make more confident purchasing decisions.

This diversity of products will not only attract more visitors but will also directly benefit Maryland dealers. More foot traffic at the event means greater visibility and more opportunities for Maryland dealers to connect with potential buyers—both in and out of state. Many RV buyers choose to store their vehicles near their vacation destinations, and with over 18 campgrounds within a 60-mile radius of Ocean City, Maryland dealers are well-positioned to capitalize on this demand. This increased activity can lead to more sales and long-term customer relationships.

Worcester County currently lacks any RV dealerships, with the closest Maryland dealer located 90 miles away. Six of the ten nearest dealerships are located within 45 miles of Ocean City but are in neighboring states. This amendment helps address this market gap by allowing out-of-state dealers to display RVs, without conducting on-site sales, ensuring that all transactions comply with Maryland's tax, title, and registration requirements. As a result, Maryland will retain all state tax revenue while giving consumers access to a more diverse selection of RVs.

By enhancing the product variety at the OC RV Show, we create a more dynamic and attractive event that supports local businesses and strengthens Maryland's presence in the outdoor recreation industry. Over time, this increased interest can drive the development of new RV dealerships, repair shops, and related businesses in Worcester County, generating new jobs and stimulating local economic growth. The success of this show has the potential to position Maryland as a premier destination for RV enthusiasts and outdoor adventurers alike.



OC RV & Van Lifestyle Show  
PO Box 1656 Berlin, MD 21811  
410-808-6486  
[www.ocrvshow.com](http://www.ocrvshow.com)

For these reasons, I respectfully urge the committee to issue a favorable report on SB79/HB163. This amendment will support Maryland dealers, drive tourism, and promote long-term economic growth in Worcester County and beyond.

I strongly and respectfully request that this committee provide SB79/HB163 with a favorable report.

Sincerely,

Jennifer Sabini Evans  
OC RV Show Promoter  
Beach Chicken Productions LLC

## **SB79**

Uploaded by: Larry Noccolino

Position: FAV

## SENATE BILL 79

## HOUSE BILL 163

- The Ocean City Convention Center was opened in 1970. It was renamed to the Roland E. Powell Convention Center in 1997 after its first major renovation; it originally opened with around 50,000 square feet, hosting a handful of events;
- Three renovations later, thanks to this House, it now boasts over 240,000 square feet, hosting over 110 events;
- Those events include the MSFA, MML, MACo, the MD Bar Assn., MD State Education Assn., to name a few;
- We also host over 20 competition-based events, i.e. cheerleaders, dance competitions, wrestling, volleyball and more;
- With the addition of Phase III, including 30,000 square feet of exhibit space and an additional 12,000 square feet of pre-function, it has made the venue much more conducive to host multiple events running simultaneously, such as this coming weekend when we will be hosting the Allegheny East Conference Youth Congress, as well as SPORTSWORX (GYMNASTICS EVENT);
- We also host consumer shows such as Bikefest, two car shows, the ever-growing ComicCon and more;
- Phase II brought us the Performing Arts Center, bringing entertainment from around the country and guests from around the region;
- Which brings us to the RV Show: So many of the above mentioned started small, we see this as a boon to not only Ocean City, but the surrounding area and State as well. I strongly and respectfully request that the committee provide Senate Bill 79 and House Bill 163 with a favorable report.
- Thank you!

# **SB0079 - MTC Testimony.pdf**

Uploaded by: Matt Libber

Position: FAV





**MARYLAND  
TOURISM  
COALITION**

January 17, 2025

Maryland Senate  
Senator William Smith, Chair  
Judicial Proceedings Committee  
Miller Senate Office Building  
Annapolis, Maryland 21401

RE: SB 79 - Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers

Position: Favorable  
Chairperson Smith and Members of the Committee,

My name is Matt Libber, and I am the Legislative Committee Chair for the Maryland Tourism Coalition (MTC). I am writing to you today to express MTC's support for Senate Bill 79. The Maryland Tourism Coalition is a trade organization with members representing all areas of tourism in the State of Maryland. Our mission is to support businesses and organizations that cater to the tourism industry through education, networking, and advocacy. As such, MTC asks the committee to vote in favor of this bill.

This bill will provide much needed diversity of options for residents of the eastern shore interested in purchasing a recreational vehicle (RV). Currently there are limited options on the lower shore for residents to purchase a RV and require them to drive longer distances to find a dealer. This bill will allow dealers, mainly from Delaware, to display their vehicles during the Motor Home and Recreational Trailer show in Ocean City. Increasing the number of Maryland residents that own motor homes and RVs would have a positive impact on the tourism industry. It would lead to an increase in the use of the campgrounds around the state and the tourism-related businesses that exist around those campgrounds, including restaurants, retail stores, and state parks. Additionally, allowing out-of-state dealers to attend the RV show in Worcester County has the potential to bring more visitors to this show from outside the State of Maryland. This will provide additional tourism spending in the State. The RV show in Worcester County will likely be the closest show for residents in Delaware and the eastern shore of Virginia. Expanding the pool of dealers at this RV show makes it more attractive to potential attendees. This RV show occurs during the off-peak season for Ocean City, so an increase in attendance will be a welcome addition to the many businesses in Ocean City that would cater to the needs of these visitors, including hotels, restaurants, and retail shops.

This version of the bill contains the need protections for Maryland based RV dealers as well as protections for consumers. These were some of the concerns voiced by the Committee when a previous version of the bill was introduced during the 2024 session. With these improvements in mind this bill is important for the tourism industry in Worcester County. For these reasons, the Maryland Tourism Coalition asks this committee for a favorable report of this legislation and forward it for a full vote within the Senate of Maryland.

Respectfully submitted,

Matt Libber  
Legislative Chair  
Maryland Tourism Coalition  
[mllibber@mdsoccerplex.org](mailto:mllibber@mdsoccerplex.org)  
301-528-1480

## **2025 Support sb079.pdf**

Uploaded by: Melanie Pursel

Position: FAV



Office of Tourism & Economic Development  
107 West Green Street, Snow Hill, MD 21863  
(410) 632-3112 • [www.MarylandsCoast.org](http://www.MarylandsCoast.org)

**January 22, 2025**

**The Senate Judicial Proceedings Committee**

**SB 79 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers Support**

Dear Chair Smith, Vice Chair Waldstreicher and distinguished members of the Senate Judicial Proceedings Committee:

I am here today, representing Maryland's Coast- Worcester County, to respectfully request your support for SB 079: Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers.

This local bill would establish a reciprocal out-of-state motor home and recreational trailer vehicle show permit, issued by the Motor Vehicle Administration. The permit would allow out-of-state dealers to display motor homes and recreational vehicles at shows in Worcester County, specifically at our Annual OC RV Show. However, no sales or deposits would be permitted at the show; customers would need to visit the dealer in their home state for any transactions.

Additionally, the bill stipulates that the permit will only be issued if the dealer's home state reciprocally allows Maryland dealers to exhibit vehicles at shows in that state.

Worcester County, home to about 54,000 residents, welcomes nearly 8 million visitors annually. Travel and tourism are vital to our economy, generating over \$2.6 billion in visitor spending last year alone.

Over the past four years, travelers' preferences have shifted towards outdoor recreation, adventure, and unique experiences. Worcester County is fortunate to offer many of these assets, which have contributed to our swift recovery from the pandemic's economic impacts. To sustain this growth, we must continue to attract visitors by offering experiences they seek.

RV and van life travel have gained significant popularity, with travelers making substantial investments in this lifestyle. Maryland offers a wide range of camping experiences, from mountains to beaches, and Worcester County alone has over 20 campgrounds within a 60-mile radius. Ocean City is planning its 3<sup>rd</sup> Annual RV Show in the expanded Convention Center; however, its full potential has been hindered by the current law restricting participation from out-of-state dealers.



**Office of Tourism & Economic Development**  
107 West Green Street, Snow Hill, MD 21863  
(410) 632-3112 • [www.MarylandsCoast.org](http://www.MarylandsCoast.org)

Prohibiting these dealers from even displaying their vehicles drastically limits the variety, models and brand of product available to consumers. This bill would simply allow out-of-state dealers to display their vehicles, enhancing the diversity and appeal of the show. Increased participation would likely boost attendance, benefiting participating Maryland dealers through greater exposure and higher sales.

By offering a broader range of options to consumers—many of whom travel specifically for this event—this local bill has the potential to significantly boost visitation, increase overnight stays, and generate substantial tax revenue for the state through increased spending on accommodations, dining, retail, and amusements. This, in turn, strengthens Maryland's economy, supports local businesses, and creates new job opportunities.

Therefore, I respectfully urge a favorable report for SB 079. Thank you.

Sincerely,

Melanie Pursel,  
Director of Tourism and Economic Development

## **SB0079 - LOS - Motor Home and Recreational Vehicle**

Uploaded by: Patricia Westervelt

Position: FAV

January 22, 2025

The Honorable William C. Smith, Jr.  
Chair, Senate Judicial Proceedings  
2 East, Miller Senate Office Building  
Annapolis, MD 21401

***RE: Letter of Support – Senate Bill 79 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers***

Dear Chair Smith and Committee Members:

The Maryland Department of Transportation (MDOT) supports Senate Bill 79 as it will encourage tourism and economic growth in Maryland while ensuring reciprocity with neighboring states' laws.

SB 79 would establish reciprocal out-of-state motor home and recreational trailer permits available to applicants from states that establish reciprocity laws that would allow Maryland motor home and recreational trailer dealers to similarly exhibit at shows in those states. The show permit applications will be reviewed and approved by the Maryland Motor Vehicle Administration (MVA) who will issue approved permits and retain a bond payment for the duration of a permit's term. The bond operates as a consumer protection measure for any possible investigation by the MVA into allegations of misconduct.

Currently, the MVA only has the authority to enforce Maryland laws around vehicle and trailer sales for businesses and salesmen licensed in Maryland. Any dealers and their salespeople who are not licensed in Maryland and conduct business at vehicle shows in the state would not be subject to consumer law enforcement for any sales initiated at those shows. SB 79 will resolve these concerns for consumer rights while creating opportunity for economic growth through increased tourism in Maryland.

The proposal would require an out-of-state dealer operating in a state where reciprocity laws allow Maryland dealers the ability to exhibit at industry shows to strictly exhibit under a show permit in Maryland. Permit holders would then initiate and complete a sale solely in the state in which the dealership is located, with the sale being subject to those jurisdiction's laws. This is already the case when Marylanders purchase vehicles in other states.

For these reasons, the Maryland Department of Transportation respectfully requests the Committee grant Senate Bill 79 a favorable report.

Respectfully submitted,

Christine E. Nizer  
Administrator  
Maryland Motor Vehicle Administration  
410-787-7830

Matthew Mickler  
Director of Government Affairs  
Maryland Department of Transportation  
410-865-1090

## **2025 Support for Senate RV Bill.pdf**

Uploaded by: Rich Hutchins

Position: FAV



OC RV & Van Lifestyle Show  
PO Box 1656 Berlin, MD 21811  
410-808-6486  
www.ocrvshow.com

Senator William C. Smith, Jr.  
2 East Miller Senate Office Building  
Annapolis, Maryland 21401

RE: SUPPORT - SB79/HB163 Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers

Dear Senator Smith and Members of the Judicial Proceedings Committee

I am writing to respectfully urge your support for SB79/HB163, a proposed amendment to permit out-of-state RV dealers to display—but not sell—their products at the Ocean City RV & Van Lifestyle Show in Worcester County. This amendment represents a significant opportunity to enhance local economic development, expand tourism, and better position Maryland as a leader in outdoor recreation.

#### **Ocean City: A Premier Tourist Destination**

Ocean City, Maryland, is one of the East Coast's most prominent vacation destinations, drawing visitors from across the country to enjoy its beaches, campgrounds, and family-friendly attractions. Since its inception only two years ago, the OC RV Show has attracted attendees from over 15 states, with the top five being Maryland, Delaware, Pennsylvania, Virginia, and New Jersey. Additionally, visitors have traveled from as far as Florida, Texas, and Connecticut, reflecting the show's growing national appeal. By allowing out-of-state RV dealers to participate, we can capitalize on Ocean City's tourism appeal to further boost visitor numbers and support local businesses.

#### **Diversifying Product Offerings and Enhancing Consumer Experience**

The current Maryland dealership landscape does not fully represent the breadth of RV manufacturers. Well-known brands such as Airstream, Scamp, Oliver, ATC, RoadTrek, and 45 others are not available through in-state dealers. Consumers increasingly rely on online research, 360-degree virtual tours, and YouTube videos to explore RV options, but nothing compares to the hands-on experience of stepping inside various models and speaking directly with knowledgeable representatives. Expanding the range of products at the OC RV Show provides consumers with access to a wider array of RVs and empowers them to make better-informed purchasing decisions.

By adding more product diversity at the event, we can attract more consumers to the show, allowing our Maryland dealers the opportunity to sell to more people both in and out of state, thereby increasing sales. Many RV owners prefer to store their RVs near their favorite vacation destinations. Given Maryland's reputation as a sought-after vacation spot—with over 18 campgrounds within a 60-mile radius of Ocean City—our Maryland dealers stand to benefit by making more sales to visitors who enjoy vacationing in their RVs along our coast.

#### **Filling a Market Gap and Supporting Local Dealers**

Currently, Worcester County lacks RV dealerships entirely, with the nearest Maryland dealer located 90 miles away. Notably, six of the ten closest RV dealerships are within 45 miles of Ocean City but are located in neighboring states. The remaining Maryland dealerships are 110-140 miles from Ocean City. This amendment would address a critical market gap by allowing out-of-state dealers to showcase RVs without conducting on-site sales. All transactions would occur at their respective dealerships, ensuring full compliance with Maryland's tax, title, and registration requirements. Consequently, Maryland would not lose any state tax revenue.





OC RV & Van Lifestyle Show  
PO Box 1656 Berlin, MD 21811  
410-808-6486  
[www.ocrvshow.com](http://www.ocrvshow.com)

Additionally, this expanded showcase will shine a spotlight on our in-state dealers, highlighting Maryland's own outdoor recreational offerings in a region renowned for its beaches, campgrounds, and natural beauty—from the mountains to the coast.

#### **Economic Growth and Job Creation**

Diversifying the OC RV Show's offerings will attract more visitors to Worcester County, boosting tourism revenue and benefiting local hotels, restaurants, and small businesses. Over time, increased interest in RVs could incentivize the development of new RV dealerships, service centers, and related businesses in the area, creating sustainable job opportunities and stimulating the local economy.

Allowing out-of-state dealers to display RVs at the OC RV Show aligns with Maryland's broader economic and tourism goals. This amendment promotes consumer choice, supports local tourism, and paves the way for long-term economic growth in Worcester County.

I strongly and respectfully request that this committee provide SB79/HB163 with a favorable report.

Sincerely,

Richard Hutchins Jr.  
OC RV Show Promoter  
Beach Chicken Productions LLC

# **SB 79 Testimony - Carozza\_FINAL.pdf**

Uploaded by: Senator Mary Beth Carozza

Position: FAV

MARY BETH CAROZZA  
Legislative District 38  
Somerset, Wicomico,  
and Worcester Counties

Education, Energy, and  
the Environment Committee

Executive Nominations Committee



Annapolis Office  
James Senate Office Building  
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Annapolis, Maryland 21401  
410-841-3645 • 301-858-3645  
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MaryBeth.Carozza@senate.state.md.us

**THE SENATE OF MARYLAND**  
**ANNAPOLIS, MARYLAND 21401**

**January 22, 2025**

**The Senate Judicial Proceedings Committee**

**SB 79 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for  
Out-of-State Dealers**

**Statement of Support by Bill Sponsor Senator Mary Beth Carozza**

Thank you, Chair Smith, Vice Chair Waldstreicher, and members of the distinguished Senate Judicial Proceedings Committee for allowing me to present Senate Bill 79 – Motor Home and Recreational Vehicle Shows in Worcester County – Permit for Out-of-State Dealers.

This local bill would allow out-of-state recreational vehicle dealers to display in vehicle shows for motor homes or recreational trailers in Worcester County. Out-of-state dealers would not be allowed to accept deposits or point of sales.

In addition, the local bill establishes an out-of-state motor home and recreational trailer vehicle show permit only if “that state reciprocally authorizes Maryland dealers of motor homes and recreational trailers to display or exhibit motor homes or recreational trailers at vehicle shows in that state.”

These additional safeguards were added to this local bill to address the concerns raised by the Maryland Recreational Vehicle Dealer’s Association and the issues that Governor Wes Moore raised in his May 23, 2024 Senate Bill 60 veto letter.

Last session this Committee and the full Senate unanimously passed Senate Bill 60 of 2024. However, this local legislation was amended substantially in the House of Delegates including revising it to a statewide bill, and SB 60 ultimately led to a veto by Governor Wes Moore.

Throughout the Interim, we have worked in good faith with the promoter of the OC RV & Van Lifestyle Show and Maryland Motor Vehicle Administration officials to address the concerns outlined in Governor Moore’s veto letter.

SB 79 would expand consumer opportunities for Maryland constituents. As noted in testimony from the OC RV Show promoter, expanding the range of products to the OC RV Show provides consumers with access to a wide array of RVs and empowers them to make better-informed purchasing decisions.

This local bill also strengthens local tourism, thus benefitting the entire State of Maryland. The first two OC RV shows already are attracting attendees from over 15 states and the national appeal will continue to grow as more and more people are gravitating to the RV lifestyle.

By allowing more available, diverse options with out-of-state dealers being able to display their products at the OC RV Show while at the same time continuing to allow Maryland RV dealers to sell their products, the OC RV Show would increase attendance and sales for Maryland RV dealers, give consumers more options, and boost the local tourism economy.

I truly appreciate your kind attention and consideration, and I respectfully ask for a swift and favorable report on SB 79, a local Worcester County bill.

# **VetoSB79.pdf**

Uploaded by: BILL WOODCOCK

Position: UNF

To Whom It May Concern:

I, William Woodcock, oppose Maryland Senate SB 79, which allows out-of-state dealers to sell and/or display RV's (both motorhomes and recreational trailers) at Maryland RV shows.

The reason I oppose this bill is because this will allow large dealers, which are not currently licensed in the state of MD to sell RV's, to steal our customers and reduce the amount of business done in the state of MD. If this bill is passed, this will eventually lead to the family owned/operated RV businesses to be bought out by the large RV corporate dealer groups.

This will not bring people to the state of MD to do business, but will drive them away, causing more tax dollars to go to surrounding states.

William Woodcock

Finance Manager

Beckley's Camping Center

11109 Angleberger Rd.

Thurmont, MD 21788

**I oppose the decision to allow out of state dealer**

Uploaded by: DAN ZBOYAN

Position: UNF

I oppose the decision to allow out-of-state RV dealers the right to be to display and/or sell vehicles and products in Worchester County, or any county for that matter in the state of Maryland.

It is no secret that an RV show isn't just a show, it is a sale. RV dealers simply couldn't afford to invest into a show if there were no sales generated to pay for it. Therefore the sales must support and justify the cost of physically being in the show. So, to say the law would be for out-of-state dealers to simply "display" products and not sell behind the scenes, is a narrative.

If our states' goals are to support Maryland businesses, have Maryland dealers provide its residents with the best local customer service and support, while keeping revenues and profits in the state, it would be counterintuitive to allow this law change to happen.

By allowing it to happen in one county, it would easily spread beyond into other counties which would further hurt the local businesses we have worked so hard to build.

The few people and agendas to benefit from this law change do not out weigh the ultimate costs to the great residents of Maryland, its consumers, and its local RV dealers.

Sincerely,

Dan Zboyan



# **No Out of State.pdf**

Uploaded by: Gary Moser

Position: UNF

When business is good you support your company by taking care of your customers. When business is bad you must take customers from your competition to support your company. The laws in place have prevented out-of-state dealers from taking the Maryland RV Dealers business during good and bad times.

Rv Shows are great opportunities for dealers to do sometimes a month of sales in just a weekend. If the law were to be changed it is very naive to think these large dealers would not take some sort of tactic or method to sell during a show. This will be the beginning of future policing of MVA staff during the events. This would require more tax dollars.

Allowing out-of-state dealers to display products in Maryland will not only take revenue from the MD Dealers, but by pulling the customer hours out of Maryland to do business creates miserable ownership experience. The average RV Owner is very dependent on their local dealer for future parts and service. Unlike the Auto Industry, most warranty repairs have to be done with your local dealer. Most people who have a bad ownership experience will not purchase a 2<sup>nd</sup> RV which is bad for the customer, dealer and industry.

Sincerely,

Gary Moser

**sb79.pdf**

Uploaded by: Gregory Merkel

Position: UNF



**RV Sales • Service • Accessories Store**  
Gambrills, MD **1.800.559.4793** [www.LeosRv.com](http://www.LeosRv.com)

"A Service Minded Dealer"

729 MARYLAND ROUTE 3 NBL \*GAMBRILLS, MD 21054

I'M GREG MERKEL, OWNER OF LEO'S VACATION CENTER AND I'M OPPOSED TO SB079. I FEEL IT WOULD HAVE A NEGATIVE IMPACT ON THE INSTATE DEALERS SUCH AS MYSELF. IT ALLOWS OUT OF STATE DEALERS TO DISPLAY AND PROMOTE THEIR BUSINESS. WE, AS ARE ALL MARYLAND DEALERS, ARE LICENSED AND BONDED. WE PAY FEES AND EMPLOYEES THAT ABIDE BY ALL MARYLAND LAWS. IT ALSO MAKES IT ALMOST IMPOSSIBLE FOR MDOT TO INFORCE CODES AGAINST DEALERS FROM OUT OF STATE.

THIS BILL DOES NOT BENEFIT THE STATE OR THE CONSUMERS OF MARYLAND. IT WILL NOT PROTECT THE INSTATE CONSUMER BY PURCHASING FROM AN OUT OF STATE DEALER. THE CONSUMER WOULD NOT HAVE THE PROTECTION OF THE MARYLAND CONSUMER PROTECTION ACT. IT APPEARS THIS BENEFITS A VERY FEW AND COMPROMISES A MAJORITY OF DEALERS IN MARYLAND. IT SEEMS TO BENEFIT THE PROMOTER AND THE OCEAN CITY CONVENTION CENTER AND PENALIZES THE 300 EXISTING WORKERS IN THE RV INDUSTRY.

# **Veto.pdf**

Uploaded by: JUSTIN TODD

Position: UNF

To Whom It May Concern:

I, Justin Todd, oppose senate bill 60, which allows dealers outside the state of Maryland to sell and/or display RV's (both motorhomes and recreational trailers) at Maryland RV shows.

The reason I oppose this bill is because this will allow large dealers, which are not currently licensed in the state of MD to sell RV's, to steal our customers and reduce the amount of business done in the state of MD. If this bill is passed, this will eventually lead to the family owned/operated RV businesses to be bought out by the large RV corporate dealer groups.

This will not bring people to the state of MD to do business, but will drive them away, causing more tax dollars to go to surrounding states.

Also, these large corporate RV dealer groups have terrible customer service and lack the ability to provide the adequate service that our customer deserves.

Justin Todd

Finance Manager

Beckley's Camping Center

11109 Angleberger Rd.

Thurmont, MD 21788