



**HAGERSTOWN-WASHINGTON COUNTY CO.
INDUSTRIAL FOUNDATION, INC.**

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January 19, 2026

Senator Guy Guzzone, Chair
Budget and Tax Committee
3 West Miller Senate Office Building
Annapolis, MD 21401

Re: Support for Senate Bill 193 – Washington County – Sales and Use Tax Exemption – Target
Redevelopment Area

Dear Senator Guzzone,

On behalf of the Board of the Hagerstown-Washington County Industrial Foundation Inc. better known as CHIEF, I write to express our strong support for SB 193. For over 65 years, CHIEF has donated or sold property at market rate, a reduced rate, or for free to attract quality of jobs. Former Governor William Preston Lane was the first president of the organization, and the Mt. Aetna Park carries on the same vision established in 1960.

The Mt. Aetna Park sits between Hagerstown Community College and Meritus Medical Center/School of Osteopathic Medicine. The acreage identified is less than .0003 or ten three thousandths of the total acreage in Washington County. This unique site presents a rare opportunity to seek modern manufacturing or science related entities to provide the jobs outlined for targeting by Governor Moore. Similar to many regions in our State we desire to diversify our economy and provide jobs that will allow our citizens to thrive in the economy of the future.

We believe with the assistance of this legislation we can attract just the right business partners. We ask that you give favorable consideration to SB 193.

God bless,

Andrew A. Serafini, President CHIEF