



BCR Cyber | 3700 Koppers Street, Suite 500, Baltimore, MD 21227 | (443) 545-0702 |
www.brcyber.com

TO: Members of the Senate Budget and Taxation Committee
FROM: Bruce Spector, Chairman of the Board, Baltimore Cyber Range
DATE: 1/19/2026
RE: SB 25 – Income Tax – Buy Maryland Cybersecurity Tax Credit
POSITION: **SUPPORT – Favorable Report**

Dear Chair Guzzone and Members of the Committee,

My name is Bruce Spector, and I am the Chairman of the Board of BCR Cyber, a Maryland-based company specializing in cybersecurity training, workforce development, and the advancement of Maryland’s cybersecurity ecosystem. I am writing to express BCR’s strong support for a **favorable report on Senate Bill 25** – The Buy Maryland Cybersecurity Tax Credit.

Maryland continues to face a significant and well-documented cybersecurity workforce shortage, with tens of thousands of open positions across the public and private sectors. At the same time, Maryland businesses, nonprofits, and public entities are under increasing pressure to invest in cybersecurity tools and services to protect sensitive data, critical infrastructure, and essential services. SB 25 addresses both challenges by incentivizing the use of Maryland-based cybersecurity companies while helping organizations offset the real and growing costs associated with cybersecurity adoption.

From BCR’s perspective, SB 25 is particularly impactful because it strengthens demand for Maryland-based cybersecurity products and services, allowing in-state companies to scale, innovate, and retain talent locally. By making the credit refundable and expanding its usability, the bill ensures that small and mid-sized organizations - often the most vulnerable to cyber threats - can meaningfully participate, rather than being priced out of essential protections.

This legislation also reinforces Maryland’s broader economic development and workforce priorities. By encouraging organizations to “buy Maryland,” SB 25 supports high-quality cybersecurity jobs, strengthens employer pipelines, and creates downstream demand for training and upskilling programs that prepare Maryland residents for in-demand cyber careers.

Cybersecurity is no longer optional, and the cost of inaction - whether measured in financial loss, operational disruption, or public safety risk, is far greater than the cost of investment. SB 25 represents a pragmatic, targeted approach that enhances Maryland’s cyber resilience while supporting local industry and talent.



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For these reasons, Baltimore Cyber Range respectfully urges the Senate Budget and Taxation Committee to issue a favorable report on SB 25.

Sincerely,

A handwritten signature in black ink, appearing to read "Bruce Spector".

Bruce Spector
Chairman of the Board
Baltimore Cyber Range