

Chair, Vice Chair, and Members of the Committee:

My name is Michael DeLorenzo. I am President of NextCar All Vehicle Rentals. We operate 16 locations across Maryland and employ 110 Maryland residents.

I support HB-1408 and strongly agree that habitual scofflaws who abuse the privilege of using our roads should be held accountable.

However, I respectfully request one amendment:

On Page 2, Line 26, change “overdue by at least 30 days” to “overdue by at least 120 days.”

The issue is not enforcement — it is the business and administrative reality of how citations are processed for rental vehicle companies.

When a ticket is issued to one of our vehicles, it is initially sent to us — not the driver. We must then identify the renter and formally transfer liability. Under the current paper-based notification system, that process can easily take two months or more.

We often receive citations only 6–8 days before payment is due. Mail delays, manual vendor processing, and internal administrative review all slow the process. Vendors are also not consistently meeting the 45-day notice requirements already in state law.

With a 30-day threshold, rental companies could be penalized simply because paperwork moves slowly — not because anyone is intentionally refusing to pay.

A 120-day standard would still target true repeat violators while protecting Maryland businesses and the 110 Maryland employees we support from consequences created by an outdated administrative system.

If the State wants better compliance, modernization is the solution — a digital notification and centralized data system — not timelines that businesses cannot realistically meet.

I respectfully ask for a favorable report with the amendment.

Thank you for your time and consideration.

Michael DeLorenzo

13900 Laurel Lakes Ave. Suite 100, Laurel Md. 20707