



January 30, 2026

Delegate Mark Korman
Maryland General Assembly
Environment and Transportation Committee
250 Taylor House Office Building
Annapolis, Maryland 21401

Dear Delegate Korman,

I am writing to request your favorable support for HB 0119 -Energy Performance Contracts - Navigators, Funding, and Requirements.

I co-founded Maryland-based GreenGen in 2011, and since that time, it has been a leader in the clean energy economy, working with investors in Maryland, in the United States, and around the world to drive the clean energy economy.

This bill is important to me and my business because I believe economic growth plays a critical role in accelerating solutions to the energy-demand crisis in Maryland and is an important step toward improving energy affordability. The State's investment in the Maryland Clean Energy Center (MCEC) supports the adoption of clean energy generation, energy efficiency measures, and innovative emerging energy technologies. HB 0119 enables MCEC to hire or contract with regional navigators to assist public bodies in creating energy performance contracts that improve the energy efficiency of buildings and facilities, directly resulting in measurable energy savings.

As an instrumentality, MCEC provides significant value to the State by supporting economic growth and energy affordability through clean energy and energy efficiency initiatives. In leveraging capital to achieve its mission, MCEC has the capability and flexibility to do what the public sector cannot, and the private sector will not. MCEC successfully facilitates partnerships and relationships to create business and employment opportunities. GreenGen has worked with MCEC for the past several years, including on a solar project in Chestertown, Maryland, and on the decarbonization of the Maryland Port Administration. We believe that MCEC is critical to the Maryland economy and its transition to a clean energy future.

Since 2009, MCEC has achieved a greater than 10-to-1 return on investment, with over \$238 million in private capital invested against just over \$23 million in public funding spent with and through MCEC. A recent analysis by BEACON at Salisbury University values MCEC's economic impact over the same period at \$621.5 million, supporting over 3,000 jobs and generating \$82.2 million in tax revenue.

For this success to continue, MCEC must have a stable, definitive commitment of revenue to help support its operation and signal to project partners and capital providers that they can predictably count on MCEC for investment transactions. This legislation calls for such a commitment, which GreenGen believes is a worthy investment for economic growth and energy affordability.

Your consideration and favorable support of HB 0119 is much appreciated.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Brad', with a long horizontal flourish extending to the right.

Bradford H. Dockser, CEO
Green Generation Solutions
8120 Woodmont Ave Ste 350
Bethesda, MD 20814
301.202.2929